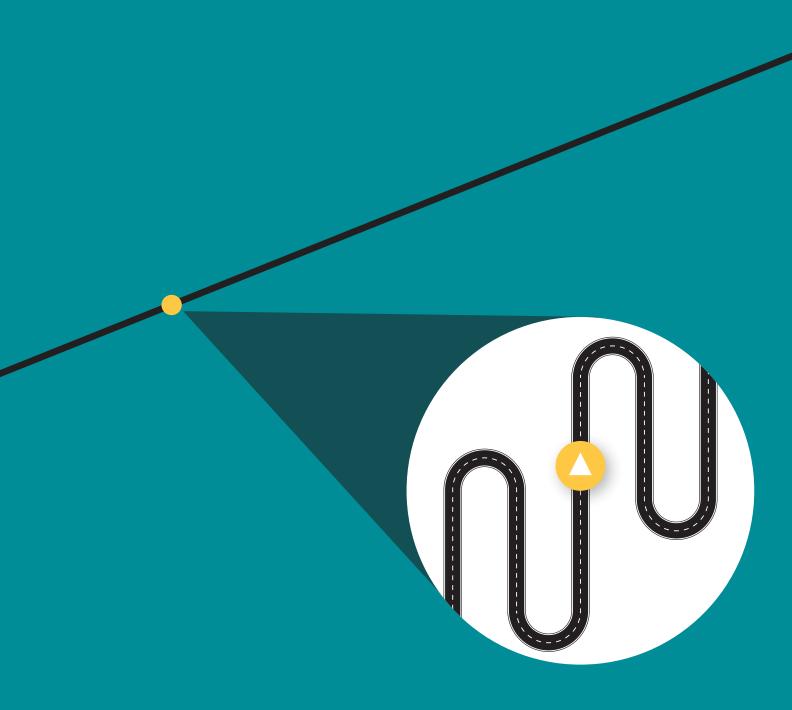
# Staying the Course





TRIUMPH FINANCIAL, INC. 12700 Park Central Drive, Suite 1700 Dallas, Texas 75251 (214) 365-6900

March 14, 2024

Dear Triumph Financial, Inc. Stockholders,

You are cordially invited to attend the Annual Meeting of Stockholders of Triumph Financial, Inc. (the "Company"). The meeting will be held on Tuesday, April 23, 2024. The Annual Meeting will begin promptly at 8:30 a.m., local time, at 3 Park Central, 12700 Park Central Drive, 15th Floor, Dallas, Texas 75251.

A Notice of Annual Meeting of Stockholders and the Proxy Statement for the meeting are attached. To ensure your representation at the Annual Meeting, you are urged to vote by proxy via the Internet or telephone pursuant to the instructions provided in the enclosed proxy card; or by completing, dating, signing and returning the enclosed proxy card.

The Notice of Annual Meeting and Proxy Statement on the following pages contain information about the official business of the Annual Meeting. Whether or not you expect to attend, please vote your shares now. Of course, if you decide to attend the Annual Meeting, you will have the opportunity to revoke your proxy and vote your shares in person. This Proxy Statement is also available at www.proxydocs.com/TFIN.

Sincerely,

Aaron P. Graft

Obsor Gut

President and Chief Executive Officer



# **Notice of Annual Meeting of Stockholders**

To be held April 23, 2024

# **Meeting Information**

Date: April 23, 2024

Time: 8:30 a.m. Central Time

Location: 3 Park Central, 12700 Park Central Drive, 15th Floor

Dallas, Texas 75251

Record Date: Close of business, February 26, 2024

# **Voting Items**

- To elect the eleven directors named in the accompanying proxy statement to our Board of Directors
  to serve until the next annual meeting of stockholders or until their respective successors have
  been elected and qualified;
- To vote on a non-binding advisory resolution to approve the compensation of the Company's named executive officers as disclosed in the accompanying proxy statement (the "Say on Pay Proposal");
- To ratify the appointment of Crowe LLP as our independent registered public accounting firm for the current fiscal year; and
- To transact any business as may properly come before the Annual Meeting or any adjournments or postponements.

We are furnishing our 2023 Annual Report and proxy materials to our stockholders primarily through the Internet this year in accordance with rules adopted by the Securities and Exchange Commission. Stockholders of record have been mailed a Notice of Internet Availability of Proxy Materials on or around March 14, 2024, which provides them with instructions on how to vote and how to access the 2023 Annual Report and proxy materials on the Internet. It also provides instructions on how to request paper copies of these materials.

Stockholders of record who previously enrolled in a program to receive electronic versions of the 2023 Annual Report and proxy materials will receive an email notice with details on how to access those materials and how to vote.

# How to Vote

Stockholders of record may vote:

•

By Internet: go to www.proxypush.com/TFIN

S.

By phone: call 866-206-5381



By mail: complete and return the enclosed proxy card in the postage prepaid envelope provided.

If your shares are held in the name of a broker, bank or other stockholder of record, please follow the voting instructions that you receive from the broker, bank or other stockholder of record entitled to vote your shares.

The Board of Directors has fixed the close of business on February 26, 2024 as the record date for the determination of stockholders entitled to notice of, and to vote at, the Annual Meeting.

By Order of the Board of Directors,

March 14, 2024 Dallas, Texas

Aaron P. Graft

President and Chief Executive Officer

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Stockholders to be Held on April 23, 2024.

The Proxy Statement for the 2024 Annual Meeting, the Notice of the 2024 Annual Meeting, the form of proxy and the Company's 2023 Annual Report are available at www.proxydocs.com/TFIN.



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# **Proxy Summary**

This summary highlights information contained elsewhere in this proxy statement. This summary does not contain all the information you should consider in voting your shares. Please read the complete proxy statement and our annual report carefully before voting.

# **Meeting Information**

Date: April 23, 2024

Time: 8:30 a.m. Central Time

Location: 3 Park Central, 12700 Park Central Drive, 15th Floor

Dallas, Texas 75251

Record Date: Close of business, February 26, 2024

# **How to Vote**

Your vote is important. You may vote your shares via the Internet, by telephone, by mail or in person at the Annual Stockholder Meeting. Please refer to the section "Information Concerning Solicitation and Voting" on page 1 for detailed voting instructions. If you vote via the Internet, by telephone or in person at the Annual Stockholder Meeting, you do not need to mail in a proxy card.

#### INTERNET



Visit www.proxypush.com/TFIN. You will need the control number printed on your notice, proxy card or voting instruction form.

# **TELEPHONE**



Dial toll-free (866-206-5381) or the telephone number on your voting instruction form. You will need the control number printed on your notice, proxy card or voting instruction form.

#### MAIL



If you received a paper copy of the proxy materials, send your completed and signed proxy card or voting instruction form using the enclosed postagepaid envelope.

#### IN PERSON



By attending the meeting and following the instructions for voting.

# Matters to be Voted Upon

Proposals	Required Approval	Board Recommendation	Page Reference
1. Election of Directors	Majority of Votes Cast	FOR each Nominee	5
2 Management Proposal Regarding Advisory Approval of the Company's Executive Compensation	Majority of Votes Cast	FOR	57
Ratification of Selection of Independent Registered Public Accounting Firm	Majority of Votes Cast	FOR	58



TRIUMPH FINANCIAL, INC. 12700 Park Central Drive, Suite 1700 Dallas, Texas 75251 (214) 365-6900

# PROXY STATEMENT FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON April 23, 2024

#### INFORMATION CONCERNING SOLICITATION AND VOTING

# Introduction

We are furnishing this Proxy Statement on behalf of the Board of Directors (the "Board of Directors") of Triumph Financial, Inc. ("Triumph"), a Texas corporation, for use at our 2024 Annual Meeting of Stockholders, or at any adjournments or postponements of the meeting (the "Annual Meeting"), for the purposes set forth below and in the accompanying Notice of Annual Meeting. The Annual Meeting will be held at 3 Park Central, 12700 Park Central Drive, 15th Floor, Dallas, Texas 75251, at 8:30 a.m. local time, on April 23, 2024.

In accordance with rules and regulations adopted by the Securities and Exchange Commission ("SEC"), instead of mailing a printed copy of our proxy materials to each stockholder of record, we are furnishing proxy materials to our stockholders on the Internet. You will not receive a printed copy of the proxy materials, unless specifically requested. The Notice of Internet Availability of Proxy Materials will instruct you as to how you may access and review all of the important information contained in the proxy materials. The Notice of Internet Availability of Proxy Materials also instructs you as to how you may submit your proxy on the Internet.

As used in this Proxy Statement, the terms "us", "we", "our", the "Company" and "Triumph" refer to Triumph Financial, Inc., and, where appropriate, Triumph Financial, Inc., and its subsidiaries. The term "Common Stock" means shares of our Common Stock, par value, \$0.01 per share.

# Stockholders Entitled to Notice and to Vote; Quorum

Only holders of record of our Common Stock at the close of business on February 26, 2024, which the Board of Directors has set as the record date, are entitled to notice of, and to vote at, the Annual Meeting. As of February 26, 2024 we had 23,334,997 shares of Common Stock outstanding and entitled to vote at the Annual Meeting, and our shares of Common Stock were held by approximately 229 stockholders of record. Each stockholder of record of Common Stock on the record date will be entitled to one vote for each share held on all matters to be voted upon at the Annual Meeting. There are no cumulative voting rights in the election of directors.

The presence, in person or by proxy, of a majority of the votes entitled to be cast on a matter to be voted on at the Annual Meeting constitutes a quorum for action on that matter. The shares of Common Stock represented by properly executed proxy cards or properly authenticated voting instructions recorded electronically through the Internet or by telephone, will be counted for purposes of determining the presence of a quorum at the Annual Meeting. Abstentions and broker non-votes will be counted toward fulfillment of quorum requirements. A broker non-vote occurs when a nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power with respect to that proposal and has not received instructions from the beneficial owner.

# Distinction Between Holding Shares as a Stockholder of Record and as a Beneficial Owner

Some of our stockholders hold their shares through a broker, trustee, or other nominee rather than directly in their own name. As summarized below, there are some distinctions between shares held of record and those shares owned beneficially.

- Stockholder of Record. If your shares are registered directly in your name with our transfer agent, EQ Shareowner Services, then you are considered, with respect to those shares, the "stockholder of record." As the stockholder of record, you have the right to grant your voting proxy directly to us or to a third party, or to vote in person at the Annual Meeting.
- Beneficial Owner. If your shares are held in a brokerage account, by a trustee or, by another nominee, then you are considered the "beneficial owner" of those shares. As the beneficial owner of those shares, you have the right to direct your broker, trustee, or nominee how to vote and you also are invited to attend the Annual Meeting. However, because a beneficial owner is not the stockholder of record, you may not vote these shares in person at the Annual Meeting unless you obtain a "legal proxy" from the broker, trustee or nominee that holds your shares, giving you the right to vote the shares at the Annual Meeting.

If you are not a stockholder of record, please understand that we do not know that you are a stockholder, or how many shares you own.

# **Voting Deadline**

If you are a stockholder of record on the record date, then your proxy must be received no later than 11:59 p.m., central time on April 22, 2024 to be counted. If you are the beneficial owner of your shares held through a broker, trustee, or other nominee, please follow the instructions of your broker, trustee, or other nominee in determining the deadline for submitting your proxy.

#### **Voting without Attending the Annual Meeting**

Whether you hold shares directly as a stockholder of record or through a broker, trustee, or other nominee, you may direct how your shares are voted without attending the Annual Meeting. You may give voting instructions by the Internet, by telephone, or by mail. Instructions are on the proxy card. The proxy holders will vote all properly executed proxies that are delivered in response to this solicitation, and not later revoked, in accordance with the instructions given by you.

# **Voting in Person**

Shares held in your name as the stockholder of record on the record date may be voted in person at the Annual Meeting. Shares for which you are the beneficial owner but not the stockholder of record may be voted in person at the Annual Meeting only if you obtain a legal proxy from the broker, trustee, or other nominee that holds your shares giving you the right to vote the shares. Even if you plan to attend the Annual Meeting, we recommend that you vote by proxy as described below so that your vote will be counted if you later decide not to attend the Annual Meeting.

The vote you cast in person will supersede any previous votes that you may have submitted, whether by Internet, telephone, or mail.

# **Required Votes**

At the Annual Meeting, stockholders will consider and act upon (1) the election of eleven directors to our Board of Directors to serve until the next annual meeting of stockholders or until their respective successors

have been elected and qualified, (2) the Say on Pay Proposal, (3) the ratification of the appointment of our independent registered public accounting firm, and (4) such other business as may properly come before the Annual Meeting.

- Election of Directors (Proposal 1). We have implemented majority voting in uncontested director elections. As a result, each director standing for election at the Annual Meeting will be elected by a majority of the votes cast by the outstanding shares present in person or by proxy and entitled to vote at the Annual Meeting, meaning that each director nominee must receive a greater number of such shares voted "for" such director than the number of such shares voted "against" such director. In a contested election, the director nominees receiving a plurality of the votes cast shall be elected directors.
- All Other Proposals (Proposals 2 and 3). For all of the other proposals described in this Proxy Statement, the affirmative vote of a majority of the votes cast by the outstanding shares present in person or represented by proxy and entitled to vote at the Annual Meeting is required to approve each such proposal.

#### **Abstentions and Broker Non-Votes**

Under certain circumstances, including the election of directors, matters involving executive compensation and other matters considered non-routine, banks and brokers are prohibited from exercising discretionary authority for beneficial owners who have not provided voting instructions to the bank or broker. This is generally referred to as a "broker non-vote." In these cases, as long as a routine matter is also being voted on, and in cases where the stockholder does not vote on such routine matter, those shares will be counted for the purpose of determining if a quorum is present, but will not be included as votes cast with respect to those matters. Whether a bank or broker has authority to vote its shares on uninstructed matters is determined by stock exchange rules. We expect that brokers will be allowed to exercise discretionary authority for beneficial owners who have not provided voting instructions only with respect to the proposal to ratify the selection of Crowe LLP as our independent registered public accounting firm but not with respect to any of the other proposals to be voted on at the Annual Meeting.

Abstentions and broker non-votes will not be treated as votes cast for any of the proposals at the Annual Meeting and will have no effect on the results of such proposals.

# **Treatment of Voting Instructions**

If you provide specific voting instructions, your shares will be voted as instructed.

If you hold shares as the stockholder of record and sign and return a proxy card or vote by Internet or telephone without giving specific voting instructions, then your shares will be voted in accordance with the recommendations of our Board of Directors. Our Board of Directors recommends (1) a vote for the election of each of the director nominees to our Board of Directors, (2) a vote for approval, on a non-binding advisory basis, of the compensation of our named executive officers as disclosed in this Proxy Statement, and (3) a vote for the ratification of the appointment of Crowe LLP as our independent registered public accounting firm.

You may have granted to your broker, trustee, or other nominee discretionary voting authority over your account. Your broker, trustee, or other nominee may be able to vote your shares depending on the terms of the agreement you have with your broker, trustee, or other nominee.

The persons identified as having the authority to vote the proxies granted by the proxy card will also have discretionary authority to vote, in their discretion, to the extent permitted by applicable law, on such other business as may properly come before the Annual Meeting and any postponement or adjournment. The Board of Directors is not aware of any other matters that are likely to be brought before the Annual Meeting. If any other matter is properly presented for action at the Annual Meeting, including a proposal to adjourn or postpone the Annual Meeting to permit us to solicit additional proxies in favor of any proposal, the persons named in the proxy card will vote on such matter in their own discretion.

# **Revocability of Proxies**

A stockholder of record who has been given a proxy may revoke it at any time prior to its exercise at the Annual Meeting by either (i) giving written notice of revocation to our Corporate Secretary, (ii) properly submitting a duly executed proxy bearing a later date, or (iii) appearing in person at the Annual Meeting and voting in person.

If you are the beneficial owner of shares held through a broker, trustee, or other nominee, you must follow the specific instructions provided to you by your broker, trustee, or other nominee to change or revoke any instructions you have already provided to your broker, trustee, or other nominee.

# **Costs of Proxy Solicitation**

Proxies will be solicited from our stockholders by mail and through the Internet. We will pay all expenses in connection with the solicitation, including postage, printing and handling, and the expenses incurred by brokers, custodians, nominees and fiduciaries in forwarding proxy material to beneficial owners. It is possible that our directors, officers and other employees may make further solicitations personally or by telephone, facsimile or mail. Our directors, officers and other employees will receive no additional compensation for any such further solicitations.

# PROPOSAL 1: ELECTION OF DIRECTORS

# Introduction

Upon the recommendation of the Nominating and Corporate Governance Committee, the Board of Directors has nominated each of the directors noted below (whom we refer to as the "nominees") to stand for election for a one (1) year term expiring at the 2025 annual meeting of stockholders or until their respective successors have been elected and qualified. Each director nominee must receive the affirmative vote of a majority of the votes cast to be elected (i.e., the number of shares voted "for" a director nominee must exceed the number of votes cast "against" that nominee). Unless contrary instructions are given, the shares represented by your proxy will be voted FOR the election of all director nominees.

Name	Position
Carlos M. Sepulveda, Jr.	Director and Chairman of the Board
Aaron P. Graft	Director, Vice Chairman and Chief Executive Officer
Charles A. Anderson	Director
Harrison B. Barnes	Director
Debra A. Bradford	Director
Richard L. Davis	Director
Davis Deadman	Director
Laura K. Easley	Director
Maribess L. Miller	Director
Michael P. Rafferty	Director
C. Todd Sparks	Director

All of the nominees listed above have consented to being named in this proxy statement and to serve if elected. However, if any nominee becomes unable to serve, proxy holders will have discretion and authority to vote for another nominee proposed by our Board. Alternatively, our Board may reduce the number of directors to be elected at the Annual Meeting.



The Board of Directors unanimously recommends a vote FOR the election of each of the nominees.

# **Information Concerning the Nominees and Directors**

Biographical information for each director and nominee appears below. The information is based entirely upon information provided by the respective directors and nominees.

		Director			Com	mitte	e Memb	ership
Name	Age	Since	Position	Independent	AC	CC	NCG	RCC
Charles A. Anderson	63	2010	Director	1		С	1	
Harrison B. Barnes	31	2021	Director	1		1		
Debra A. Bradford	65	2020	Director	1	1			1
Richard L. Davis	70	2010	Director	1		1	1	
Davis Deadman	60	2023	Director					1
Laura K. Easley	59	2020	Director	1			1	С
Aaron P. Graft	46	2010	Director, Vice Chairman, Chief Executive Officer & President					
Maribess L. Miller	71	2014	Director	1	1		С	
Michael P. Rafferty	69	2014	Director	1	С			1
Carlos M. Sepulveda, Jr.	66	2010	Director & Chairman	1		1		
C. Todd Sparks	56	2010	Director	1	1			

C Committee Chair

✓ Member

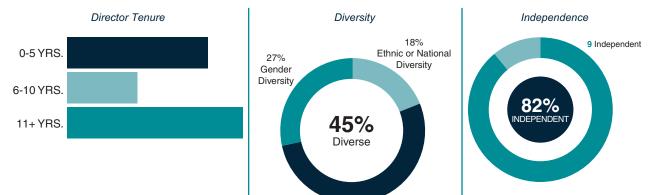
AC Audit Committee

CC Compensation Committee

NCG Nominating and Corporate Governance Committee

RCC Risk and Compliance Committee

We believe our Board represents a broad mix of tenure, gender, ethnic, and cultural diversity with robust independence. Our Nominating and Corporate Governance Committee evaluates candidates for future directorships in light of these foregoing characteristics. In particular, the Board and the Nominating and Corporate Governance Committee believes it is appropriate to evaluate director diversity holistically by considering gender, ethnicity, as well as a range of other characteristics that inform diverse perspectives on our Board. Our Board does not manage to specific percentages or quotas for a particular type of diversity. In 2023. Davis Deadman was nominated and elected as director of the Company as part of the consolidation of the directorships of the Company and its subsidiary bank board. Director Deadman was nominated and elected to serve on the Company's Board due to his prior experience with the Company as well as its subsidiary bank, and, in particular, due to his unique credit expertise and oversight thereto for the enterprise. Upon the election of Director Deadman in 2023, the Nominating and Corporate Governance Committee decided to not recommend any further changes to the composition of the Board (other than the election of Director Deadman and the corresponding increase in the size of the Board) as it believed the Board's overall diversity (including the re-nomination of each incumbent director, which retained all existing diverse viewpoints on the Board notwithstanding any incremental reductions in percentage representation resulting from the increase in Board size) reflected then and continues to reflect now a commitment to diverse attributes and viewpoints on the Board. The Committee and the Board has determined such composition remains appropriate in 2024 and has noted that diversity will remain a key consideration when filling any future Board vacancy.



# **Director Qualifications and Attributes**

We endeavor to have a Board that represents a broad range of qualities, skills and depth of experience in areas that are relevant to and contribute to the Board's oversight of the Company's activities. Among others, the Board has considered these key experiences, qualifications, skills and attributes in evaluating the composition of the Board and in considering nominees for new directors.

<b>EXPERIENCE / QUALIFICATIONS</b>	/ SKILLS / ATTRIBUTES
Banking Experience	<ul> <li>We seek directors who have knowledge and experience in the banking industry, which is useful in understanding the operations, challenges and regulatory environment impacting our operations as a regulated financial institution.</li> </ul>
Financial Experience	<ul> <li>As a public company, we are committed to strong financial discipline and accurate and transparent reporting and disclosure practices. We believe directors with public accounting backgrounds or senior financial leadership experience at other organizations are instrumental in providing oversight and guidance in these areas.</li> </ul>
Senior Leadership Experience	<ul> <li>We believe it is important for our directors to have served in senior leadership roles in other organizations, including as senior executives, entrepreneurs and founders of businesses, which demonstrates a strong ability to motivate and manage others, to identify and develop leadership qualities in others and to manage organizations.</li> </ul>
Diversity	<ul> <li>We value the representation of gender, ethnic, geographic, cultural and other perspectives that expand the Board's understanding of the needs and viewpoints of our customers, team members, regulators and other stakeholders.</li> </ul>
Public Company Board Experience	Directors who have served on other public company boards can offer advice and perspective with respect to board dynamics and operations, relations between the board and executive management and other matters, including executive compensation, corporate governance and relations with stockholders.
Transportation and Payments Experience	<ul> <li>Given the large percentage of our business that touches the transportation industry, including our factoring, TriumphPay and equipment finance products, and TriumphPay's emerging presence as a payments solution in the transportation sector, we believe directors with knowledge and experience in these industries provide useful perspective in understanding and providing guidance with respect to the trends, strategic challenges and opportunities in these sectors.</li> </ul>

The table below summarizes the key experience, qualifications and attributes for each member of our Board and highlights the balanced mix of experience, qualifications and attributes of the Board as a whole. This high-level summary is not intended to be an exhaustive list of each director's skills or contributions to the Board.

Name	Banking Experience	Financial Experience	Senior Leadership Experience	Diversity	Public Company Board Experience	Transportation and Payments Experience
Charles A. Anderson			Х		Х	
Harrison B. Barnes	Χ			Х		
Debra A. Bradford		Χ	Χ	Х	Χ	X
Richard L. Davis			Χ			
Davis Deadman	Χ	Χ	Χ			
Laura K. Easley			Χ	Х		X
Aaron P. Graft	Χ		Χ			X
Maribess L. Miller		Χ	Χ	Χ	Χ	
Michael P. Rafferty	Χ	Χ	Χ		Χ	
Carlos M. Sepulveda, Jr.		Х	Х	Х	Х	
C. Todd Sparks	Χ	Χ	Χ			

As of March 14, 2024 we are in compliance with Nasdaq Rule 5605(f) regarding Board diversity and we will remain in compliance with such rule following our Annual Meeting giving effect to the directors standing for election at the meeting. The following diversity statistics are presented in accordance with the standardized disclosure matrix set forth in such Rule:

Total Number of Directors				11
	Female	Male	Non-Binary	Did Not Disclose Gender
Part I: Gender Identity				
Directors	3	8	_	_
Part II: Demographic Background				
African American or Black	_	1	_	_
Alaskan Native or Native American	_	_	_	_
Asian	_	_	_	_
Hispanic or Latinx	_	1	_	_
Native Hawaiian or Pacific Islander	_	_	_	_
White	3	6	_	_
Two or More Races or Ethnicities	_	_	_	_
LGBTQ+	_	_	_	_
Did Not Disclose Demographic Background	_	_	_	_

# Directors Standing for Election at the 2024 Annual Meeting



Carlos M. Sepulveda, Jr.

Retired President and Chief Executive Officer Interstate Batteries, Inc.

Carlos M. Sepulveda, Jr. has served as Chairman of our Board of Directors since 2010. He also serves as Chairman of TBK Bank, SSB. Since March 2014, Mr. Sepulveda has served on the Board of

Directors of Savoya, a chauffeured ground transportation service provider. In 2007, he joined the Board of Directors of Cinemark Holdings, Inc. (NYSE: CNK) where he has been Lead Director since 2016 and Chairman since 2022. In addition, he serves as a member of the Audit Committee and Compensation Committee of Cinemark Holdings, Inc. From 2013 to January 2017, Mr. Sepulveda served on the Board of Matador Resources Company (NYSE:MTDR), as Director, Chairman of the Audit Committee, Chairman of the Financial Committee, and a member of both the Nominations Committee and Executive Committee. Mr. Sepulveda joined Interstate Battery System International, Inc. in 1990, and served as its President and Chief Executive Officer from 2004 until 2013, and continues to serve on its Board of Directors as he has since 1995. Prior to joining Interstate Battery, Mr. Sepulveda was a partner at KPMG with more than 10 years of audit experience, including a concentration in financial services companies and banks. Mr. Sepulveda received a Bachelor of Business Administration with highest honors from the University of Texas at Austin. He is a certified public accountant (CPA) and is a member of the American Institute of CPAs and Texas Society of CPAs.

Chairman of the Board Independent Director Director Since 2010

Age 66

#### **Board Committees:**

Compensation

#### Key Qualifications and Expertise:

- Senior Leadership Experience
- Financial Experience
- Diversity

# Other Current Public Boards:

Cinemark Holdings, Inc.



Aaron P. Graft

Founder, Vice Chairman and Chief Executive Officer of the Company

Aaron P. Graft is the Founder, Vice Chairman and Chief Executive Officer of the Company. He also serves as the Vice Chairman and Chief Executive Officer of TBK Bank, SSB and is the Chairman of

Triumph Financial Services LLC and Vice Chairman of Triumph Insurance Group, Inc. Mr. Graft also serves as a Director and as Vice Chairman of The Bank of the West of Thomas, Oklahoma. Prior to establishing Triumph Financial, Inc., Mr. Graft served as the Founder and President of Triumph Land and Capital Management, LLC, where he oversaw the management of several multi-family and commercial real estate projects in receivership and led the acquisition of multiple pools of distressed debt secured by multi-family projects. Prior to Triumph, Mr. Graft worked for Fulbright & Jaworski, LLP (now Norton Rose Fulbright LLP) where he focused on distressed loan workouts. Mr. Graft received a Bachelor of Arts, cum laude, and a Juris Doctorate, cum laude, from Baylor University. He is a member of Young Presidents' Organization. In 2017, Mr. Graft received the EY Entrepreneur Of The Year® Award in the Business & Financial Services category in the Southwest Region and the Baylor University 2017 Young Alumnus of the Year. In 2014, he was recognized by the Dallas Business Journal with the "40 Under 40" award.

Director

**Director Since 2010** 

Age 46

# Key Qualifications and Expertise:

- Banking Experience
- Senior Leadership Experience
- Transportation and Payments Experience



Charles A. Anderson
Co-Founder

Bandera Ventures, Ltd.

Charles A. Anderson cofounded Bandera Ventures, Ltd., a firm focused on industrial development and acquisitions, distressed office acquisitions and long-term lease opportunities. Prior to

that, Mr. Anderson was associated with the Trammell Crow Company where he served as Senior Executive Director, responsible for the Development and Investment Group for the Western half of the United States. Since 2014, Mr. Anderson has served on the Board of Directors and as a member of the Investment Committee of Highwoods Properties, Inc. (NYSE:HIW), a publicly traded real estate investment trust. He earned his Bachelor of Business Administration and Master of Business Administration from Southern Methodist University, where he graduated *summa cum laude*.

**Independent Director** 

**Director Since 2010** 

Age 63

#### **Board Committees:**

- Compensation (Chair)
- Nominating Corporate Governance

#### Key Qualifications and Expertise:

Senior Leadership Experience

# **Other Current Public Boards:**

Highwoods Properties, Inc.



Harrison B. Barnes
Professional Athlete
National Basketball Association

Harrison B. Barnes, through his family office, is a community bank supporter and investor. He previously served on the Board of Directors of First National Bank (Ames, IA), the largest bank

subsidiary of Ames National Corporation (NASDAQ: ATLO). Mr. Barnes has been a professional athlete since 2012, representing the United States in the 2016 Olympics. He was voted to, and currently serves on the board of directors of USA Basketball, as Treasurer and Executive Committee member of the National Basketball Players Association, and as one of two inaugural Player Representatives on the board of directors of the NBA Foundation. Since 2012, Mr. Barnes has overseen all functions of his family's business affairs, including analysis of representation and business proposals, venture capital transactions, and investments in publicly traded companies. Mr. Barnes' community projects includes When We All Vote (Ambassador), Boys & Girls Club of Oakland (Board of Trustees), Learn Fresh (Champion and Advisor for NBA Math Hoops program), and Harrison Barnes Reading Academy (Founder, promoting literacy skills).

Independent Director
Director Since 2021

Age 31

#### **Board Committees:**

Compensation

#### Key Qualifications and Expertise:

- Banking Experience
- Diversity



**Debra A. Bradford**President and Chief Financial Officer
First American Payment Systems

Debra A. Bradford is President and Chief Financial Officer of First American Payment Systems, an industry leader and global solutions provider in merchant account services. Ms. Bradford joined First

American Payment Systems by Deluxe in 2001 and has served as President and Chief Financial Officer since 2008. Prior to the acquisition of First American by Deluxe Corporation, she also served on the Board of Directors and Audit Committee of First American. Prior to joining First American, Ms. Bradford served as Senior Vice President and Chief Financial Officer of ACE Cash Express, Inc., a financial services retailer, and in various roles, including Chief Operating Officer, with IPS Card Solutions (formerly NTS, Inc.), a division of Frist Data Corporation. Ms. Bradford serves on the Board of Directors and on both the compensation and nominating and governance committees of Intermex International Money Express, Inc. (NASDAQ: IMXI). Ms. Bradford graduated from the University of Texas in Austin. She is a Certified Public Accountant and a member of the Texas Society of Certified Public Accountants.

**Independent Director** 

**Director Since 2020** 

Age 65

#### **Board Committees:**

- Audit
- Risk and Compliance

# Key Qualifications and Expertise:

- Financial Experience
- Senior Leadership Experience
- Diversity
- Transportation and Payments Experience

# Other Current Public Boards:

 Intermex International Money Express, Inc.



Richard L. Davis
Retired Founder
DAVACO. Inc.

Richard L. Davis is the Founder of Dallas-based DAVACO, Inc., a leading provider of retail, restaurant and hospitality service solutions. In 2000 and 2006, Mr. Davis was a finalist for the Ernst &

Young Entrepreneur of the Year award. In 2006, Mr. Davis was inducted into the Retail Construction Hall of Fame. Mr. Davis currently serves on The Salvation Army's Dallas/ Fort Worth Metroplex Advisory Board and The Foundation Board of Baylor Scott & White.

**Independent Director** 

**Director Since 2010** 

Age 70

#### **Board Committees:**

- Compensation
- Nominating Corporate Governance

#### Key Qualifications and Expertise:

Senior Leadership Experience



Davis Deadman

Retired Chief Executive Officer and President NexBank Capital, Inc.

Davis Deadman has served on the board of the North Texas Certified Development Corporation, an SBA chartered entity focused on providing debt capital to the small business community in Texas. From

2004 to 2010, he served on multiple boards, including the bank and the holding company within the NexBank Capital, Inc. platform. From 2004 to 2010, Mr. Deadman served as Chief Executive Officer and President of NexBank, a financial services organization that included a broker-dealer and an investment banking and corporate advisory firm. From 1998 to 2009, Mr. Deadman served as a Senior Portfolio Manager and, ultimately, as a partner with Highland Capital Management L.P. In this role, he managed a team of investment professionals responsible for a several billion-dollar portfolio of credit investments. Before 1998, he served as an investment officer at Mutual Benefit Life, managing a \$200 million commercial real estate-backed loan portfolio. Mr. Deadman served in various roles with the Company and TBK Bank, SSB from 2011-2022, including as TBK Bank's Chief Lending Officer from 2011 to 2014. Such service in an employment capacity terminated in 2022. Mr. Deadman received a Bachelor of Business Administration from Texas A&M University and a Master of Business Administration in Finance, Cum Laude, from Southern Methodist University – Cox School of Business. He is a Chartered Financial Analyst (CFA) Charter holder.

# **Director Since 2023**

#### Age 60

#### **Board Committees:**

Risk and Compliance

#### Key Qualifications and Expertise:

- Banking Experience
- Financial Experience
- Senior Leadership Experience



Laura K. Easley
Retired Chief Operating Officer
Transportation Insight

Laura K. Easley was the Chief Operating Officer of Transportation Insight, a leading enterprise solutions provider in the logistics and transportation industry, from 2012 until her retirement in 2019. She

served in various other capacities at Transportation Insight from 2005 to 2019, including Chief Business Development Officer and Chief Solutions Officer. Prior to Transportation Insight, Ms. Easley served in various capacities with Menlo Worldwide, The Complete Logistics Company and ABF Freight Systems. Ms. Easley received a Bachelor of Science Degree in Industrial Engineering and Management from Oklahoma State University. She served on the Board of Directors for the OSU Cowboy Academy of Industrial Engineering and Management.

**Independent Director** 

**Director Since 2020** 

Age 59

#### **Board Committees:**

- Nominating Corporate Governance
- Risk and Compliance (Chair)

# Key Qualifications and Expertise:

- Senior Leadership Experience
- Diversity
- Transportation and Payments Experience



Maribess L. Miller
Retired Partner
PricewaterhouseCoopers LLP

Maribess L. Miller was a member of the public accounting firm PricewaterhouseCoopers LLP from 1975 until 2009, including serving as the North Texas Market Managing Partner from 2001

until 2009; as Southwest Region Consumer, Industrial Products and Services Leader from 1998 until 2001; and as Managing Partner of the firm's U.S. Healthcare Audit Practice from 1995-1998. Ms. Miller joined the board of DR Horton, Inc. (NYSE: DHI) in November, 2019 and serves as chair of the Audit Committee and member of the Compensation Committee. Ms. Miller served as a member of the Board of Directors and Chair of the Audit Committee and member of the Compensation Committee for Zix Corporation (NASDAQ:ZIXI) from 2010-2021. Ms. Miller is also a member of the Board of Directors and Chair of the Audit Committee for Midmark Corp., a privately-held medical supply company. She was on the Texas State Board of Public Accountancy from 2009-2015, past Board Chair for the Texas Health Institute and is past Chair of the Board of the North Texas Chapter of the National Association of Corporate Directors. She graduated *cum laude* with a Bachelor's degree in Accounting from Texas Christian University. Ms. Miller is a retired certified public accountant.

**Independent Director** 

**Director Since 2014** 

Age 71

#### **Board Committees:**

- Nominating Corporate Governance (Chair)
- Audit

# Key Qualifications and Expertise:

- Financial Experience
- Senior Leadership Experience
- Diversity

# Other Current Public Boards:

DR Horton, Inc.



Michael P. Rafferty
Retired Partner,
Ernst & Young LLP

Michael P. Rafferty was a member of the public accounting firm Ernst & Young LLP from 1975 until his retirement in 2013, was admitted as Partner of the Firm in 1988, and served as the Audit

Practice Leader for the Southwest Region from 2004 to 2013. During his career with Ernst & Young, he primarily served clients in the financial services and healthcare industries. Mr. Rafferty graduated with a Bachelor of Science degree in Accounting from the University of New Orleans. Mr. Rafferty is a certified public accountant and is licensed in Texas. Mr. Rafferty also served as a member of the Board of Directors, as Chair of the Audit Committee and as a member of the Compliance and Ethics Committee of MoneyGram International, Inc. (NASDAQ:MGI), from March 2016 through October 2023.

**Independent Director** 

**Director Since 2014** 

Age 69

#### **Board Committees:**

- Audit (Chair)
- Risk and Compliance

#### Key Qualifications and Expertise:

- Financial Experience
- Senior Leadership Experience
- Banking Experience



C. Todd Sparks

Vice President and Chief Financial Officer Discovery Operating Inc.

C. Todd Sparks has served on the Board of Directors of the Triumph Financial, Inc. (NASDAQ: TFIN) and TBK Bank, SSB since their inception in 2010. He serves as Vice President and Chief

Financial Officer of Discovery Operating Inc., an oil and gas exploration and production company located in Midland, Texas. He is also currently serving on the Board of Directors of Midland Classical Academy. Mr. Sparks has formerly served on the Board of Directors for FirstCapital Bank of Texas, High Sky Children's Ranch and Young Life Midland. Mr. Sparks has been an active investor, both inside and outside of oil and gas, for the last 30 years. He has actively participated in many areas of interest including real estate, banking, oil and gas service companies and a variety of start-ups during his career. Mr. Sparks received a Bachelor of Business Administration degree from Baylor University in 1989 and a Master of Business Administration degree from Texas A&M University in 1992.

Independent Director

**Director Since 2010** 

Age 56

**Board Committees:** 

Audit

# Key Qualifications and Expertise:

- Banking Experience
- Financial Experience
- Senior Leadership Experience

# **Information Regarding Executive Officers**

Our executive officers are as follows:

Name	Age	Position
Aaron P. Graft	46	Vice Chairman, Chief Executive Officer and President of the Company Vice Chairman, Chief Executive Officer of TBK Bank, SSB
W. Bradley Voss	48	Executive Vice President and Chief Financial Officer of the Company and TBK Bank, SSB
Ed Schreyer	57	Executive Vice President, Chief Operating Officer of the Company and TBK Bank, SSB
Gail Lehmann	66	Executive Vice President, Chief Regulatory and Corporate Governance Officer, and Secretary of the Company and TBK Bank, SSB
Todd Ritterbusch	55	President, TBK Bank, SSB
Adam D. Nelson	46	Executive Vice President, General Counsel and Assistant Secretary of the Company and TBK Bank, SSB
Melissa Forman-Barenblit	46	Executive Vice President, TBK Bank, SSB, and President – TriumphPay

A brief description of the background of each of our executive officers who is not also a director is set forth below.

W. Bradley Voss has served as our Executive Vice President, Chief Financial Officer since 2021. He also serves as Executive Vice President and Chief Financial Officer of TBK Bank, SSB. Mr. Voss joined the Company in a consulting engagement in 2011 and has served in various finance roles since joining the Company full-time in 2012. He was appointed as Chief Financial Officer in 2021. Prior to his current role, he led balance sheet strategy, capital issuance, investments, liquidity, and funding as the Company's Senior Vice President and Treasurer from 2015 to 2019, and Executive Vice President and Treasurer from 2019 to 2021. Mr. Voss joined Triumph from CSG Investments (an affiliate of Beal Bank), where he led the sourcing, analysis and execution of investments in distressed securities as Senior Vice President and Portfolio Manager. Before joining CSG Investments, Mr. Voss served as a Portfolio Manager for Highland Capital Management, L.P. Earlier in his career, he worked in institutional equity sales and research at Donaldson, Lufkin & Jenrette and then Bear Stearns. Mr. Voss earned a Bachelor of Business Administration in accounting and finance from Texas Christian University and a Master of Business Administration from the University of Texas at Austin. He is a Chartered Financial Analyst (CFA) charter holder.

Ed Schrever has served as Executive Vice President, Chief Operating Officer since 2022. He also serves as Executive Vice President and Chief Operating Officer of TBK Bank, SSB. Mr. Schreyer joined the Company in 2021 as President and Chief Operating Officer of TriumphPay. Mr. Schreyer joined the Company after 30 years of experience with CBRE Group, Inc. (NYSE: CBRE) where he was most recently Chief Operating Officer for the Americas Advisory business. During his years at CBRE, he led the Industrial and Logistics business serving top freight carriers and 3PL providers and he had executive oversight of the Security and Crisis Management Team. Mr. Schreyer holds a Bachelor of Science degree in Urban Studies/ Affairs from Indiana University Bloomington.

Gail Lehmann has served as our Executive Vice President and Secretary since 2010. She also serves as Chief Regulatory and Governance Officer as well as Secretary of TBK Bank, SSB. Ms. Lehmann also served as the Chief Operating Officer of the Company and TBK Bank, SSB from 2010-2022. Previously, Ms. Lehmann served as Corporate Compliance Officer and Senior Vice President of Risk Management for

Bluebonnet Savings Bank, FSB, a \$3 billion wholesale thrift. Ms. Lehmann has been in the banking industry for more than 30 years and has experience in all facets of banking operations with particular emphasis on regulatory compliance, risk management, information technology and venture capital environments. She also has expertise in the area of property and subsidiary management. Ms. Lehmann received a Bachelor of Science, with a Major in Public Administration/Political Science and a Minor in Criminal Justice, from the University of Illinois.

Todd Ritterbusch has served as the President of TBK Bank, SSB since 2022. Mr. Ritterbusch also served as the Executive Vice President and Chief Lending Officer of TBK Bank, SSB from 2019-2022. Prior to joining the Company, from 2002 to April of 2019, Mr. Ritterbusch served in various capacities with JPMorgan Chase Bank, including as the Managing Director, Market Executive for the Commercial Bank covering the Ft. Worth and West Texas markets. During his tenure with JPMorgan Chase Bank, Mr. Ritterbusch led a commercial banking team serving businesses with revenues between \$20 million and \$500 million across his market area. Mr. Ritterbusch holds a Bachelor of Science in Engineering from Purdue University and a Master of Business Administration from the Kellogg School of Management and a Master of Engineering Management from the McCormick School of Engineering at Northwestern University. He served on the boards of Cook Children's Healthcare Foundation, Cook Children's Health Plan and Leadership ISD.

Adam D. Nelson has served as our Executive Vice President, General Counsel and Assistant Secretary since 2013. He also serves as Executive Vice President, General Counsel and Assistant Secretary of TBK Bank, SSB. Mr. Nelson previously served as Vice President and Chief Compliance Officer of Trinitas Capital Management, LLC, a registered investment adviser. In addition, Mr. Nelson previously served as Vice President and Deputy General Counsel of ACE Cash Express, Inc., a financial services retailer. Prior to that, Mr. Nelson was an attorney with the firm of Weil Gotshal & Manges, LLP, where he focused on mergers and acquisitions, management led buyouts and private equity transactions. Mr. Nelson received a Bachelor of Arts in Economics, magna cum laude, from Baylor University and a Juris Doctorate, cum laude, from Harvard Law School.

Melissa Forman-Barenblit has served as President of TriumphPay since 2022. She joined TriumphPay as Senior Vice President and Chief Operations Officer in 2019. Ms. Forman-Barenblit has over 25 years of experience across multiple freight technologies companies. Before joining TriumphPay she spent nearly a decade leading sales and strategic partnerships for eCapital, LLC, a leading transportation factor. Ms. Forman-Barenblit holds a Masters of Business Administration from California State University, Dominquez Hills and a Bachelor of Science in Business Management from the University of Phoenix.

# **CORPORATE GOVERNANCE**

# **Board of Directors Meetings**

During 2023, the Board of Directors held 4 meetings and committees of the Board held a total of 21 meetings. Each of our directors attended at least 75% of the total meetings of the Board and committees on which he or she served during 2023.

# **Director Independence**

The Board of Directors has determined that with the exception of Aaron P. Graft and Davis Deadman, each of our current directors is an independent director as defined for purposes of the rules of the Securities and Exchange Commission ("SEC") and the listing standards of The Nasdaq Stock Market ("Nasdaq"). For a director to be considered independent, the Board must determine that the director does not have a relationship with the Company that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. In making this determination, the Board will consider all relevant facts and circumstances, including any transactions or relationships between the director and the Company or its subsidiaries.

#### **Board Committees**

Our Board of Directors has established standing committees in connection with the discharge of its responsibilities. These committees include the Audit Committee, the Compensation Committee, the Nominating and Corporate Governance Committee and the Risk and Compliance Committee. Our Board of Directors also may establish such other committees as it deems appropriate, in accordance with applicable law and regulations and our corporate governance documents.

Audit Committee. Our Audit Committee is composed of Michael P. Rafferty (Chair), Maribess L. Miller, Debra A. Bradford and C. Todd Sparks. The Audit Committee assists the Board of Directors in fulfilling its responsibilities for general oversight of the integrity of our financial statements, compliance with legal and regulatory requirements, the independent auditors' qualifications and independence, and the performance of our internal audit function and independent auditors. Among other things, the Audit Committee:

- annually reviews the Audit Committee charter and the committee's performance;
- appoints, evaluates and determines the compensation of our independent auditors;
- reviews and approves the scope of the annual audit, the audit fee and the financial statements;
- reviews disclosure controls and procedures, internal controls, internal audit function and corporate policies with respect to financial information;
- discuss, review and approve the audit committee report to be included in our proxy statement or annual report filed with the SEC;
- oversees investigations into complaints concerning financial matters or violations of the Company's Code of Business Conduct and Ethics, including any matters submitted through the Company's whistleblower hotline, if any;
- reviews other risks that may have a significant impact on our financial statements; and
- conducts or authorizes investigations into any matters within the Committee's scope of responsibility.

The Audit Committee works closely with management as well as our independent auditors. The Audit Committee has the authority to obtain advice and assistance from and receive appropriate funding to engage outside legal, accounting or other advisors as the Audit Committee deems necessary to carry out its duties.

The Audit Committee is composed solely of members who satisfy the applicable independence and other requirements of the SEC and the Nasdag for Audit Committees and each of whom meet the additional criteria for independence of audit committee members set forth in Rule 10A-3(b)(1) under the Exchange Act. In addition, at least one member of the Audit Committee shall be a member of the Company's Risk and Compliance Committee. Each of Mr. Rafferty and Ms. Miller is an "audit committee financial expert" as defined by the SEC. The Audit Committee has adopted a written charter that, among other things, specifies the scope of its rights and responsibilities. The charter is available on our website under the link entitled "Investor Relations - Corporate Governance" at www.tfin.com. Our Audit Committee met nine times during 2023.

Compensation Committee. Our Compensation Committee is composed of, Charles A. Anderson (Chair), Harrison B. Barnes, Richard L. Davis, and Carlos M. Sepulveda, Jr. The Compensation Committee is responsible for discharging the Board of Directors' responsibilities relating to compensation of our executives and team members.

Among other things, the Compensation Committee:

- evaluates human resources and compensation strategies;
- reviews and approves objectives relevant to executive officer compensation;
- evaluates performance and determines the compensation of the Chief Executive Officer and our other executive officers in accordance with those objectives:
- approves any changes to non-equity based benefit plans involving a material financial commitment;
- prepares the compensation committee report to be included in our annual report; and
- evaluates performance in relation to the Compensation Committee charter.

The Compensation Committee is composed solely of members who satisfy the applicable independence requirements of the SEC and the Nasdaq. The Compensation Committee has adopted a written charter that, among other things, specifies the scope of its rights and responsibilities. The charter is available on our website under the link entitled "Investor Relations - Corporate Governance" at www.tfin.com. Our Compensation Committee met four times during 2023.

Nominating and Corporate Governance Committee. Our Nominating and Corporate Governance Committee is composed of Maribess L. Miller (Chair), Charles A. Anderson, Laura K. Easley and Richard L. Davis. The Nominating and Corporate Governance Committee is responsible for making recommendations to our Board of Directors regarding candidates for directorships and the size and composition of our Board of Directors. In addition, the Nominating and Corporate Governance Committee is responsible for overseeing our corporate governance guidelines and reporting and making recommendations to our Board of Directors concerning governance matters.

Among other things, the Nominating and Corporate Governance Committee:

- identifies individuals gualified to be directors consistent with the criteria approved by the Board of Directors and recommends director nominees to the full Board of Directors;
- ensures that the Audit and Compensation Committees have the benefit of qualified "independent" directors:
- reviews and approves any related party transactions in accordance with our related party transaction policy;
- makes recommendations to the Board of Directors regarding the compensation of directors of the Company;

- provides oversight as to environmental, social and governance ("ESG") matters impacting the Company and related reporting requirements;
- oversees management continuity planning;
- leads the Board of Directors in its annual performance review; and
- takes a leadership role in shaping the corporate governance of our organization.

The Nominating and Corporate Governance Committee is composed solely of members who satisfy the applicable independence requirements of the SEC and the NASDAQ. The written charter for our Nominating and Corporate Governance Committee is available on our website under the link entitled "Investor Relations - Corporate Governance" at www.tfin.com. Our Nominating and Corporate Governance Committee met four times during 2023.

Risk and Compliance Committee. Our Risk and Compliance Committee is composed of Laura Easley (Chair), Debra A. Bradford, Davis Deadman, and Michael P. Rafferty. The Risk Management Committee is responsible for assisting the Board of Directors in the assessment of risk across the Company and its subsidiaries.

Among other things, the Risk and Compliance Committee:

- reviews and implements the Company's enterprise risk assessment program as set forth in its enterprise risk management policy as adopted by our Board of Directors;
- reviews and recommends changes to the Company's enterprise risk management policy to our Board of Directors:
- provides oversight of the Company's information technology infrastructure and security including cybersecurity;
- provides oversight of the Company's regulatory compliance; and
- provides updates to our Board of Directors regarding its review of the risks facing the Company and its subsidiaries and its discussions with management on such risks and the steps being taken to mitigate such risks.

The Risk and Compliance Committee is composed of a majority of members who satisfy the applicable independence requirements of the SEC and the Nasdaq. In addition, at least one member of the Risk and Compliance Committee shall be a member of the Company's Audit Committee. The written charter for our Risk and Compliance Committee is available on our website under the link entitled "Investor Relations -Corporate Governance" at www.tfin.com. Our Risk Management Committee met four times during 2023.

# Code of Business Conduct and Ethics and Code of Ethics for Senior Financial Officers

Our Board of Directors has adopted a code of business conduct and ethics (our "Code of Ethics") that applies to all of our directors, officers and employees, including our principal executive officer, principal financial officer, principal accounting officer and persons performing similar functions. The Code of Ethics and supplemental code of ethics for CEO and senior financial officers is available upon written request to the Corporate Secretary, Triumph Financial, Inc., 12700 Park Central Drive, Suite 1700, Dallas, Texas 75251. If we amend or grant any waiver of a provision of our Code of Ethics that applies to our executive officers, we will publicly disclose such amendment or waiver on our website and as required by applicable law, including by filing a Current Report on Form 8-K.

# **Board Leadership Structure and Risk Oversight**

Different individuals serve as our Chief Executive Officer and Chairman because our Board of Directors has determined that the separation of these offices enhances our Board of Directors' independence and

oversight. Moreover, the separation of these roles allows our Chief Executive Officer to better focus on his growing responsibilities of running the Company, enhancing stockholder value and expanding and strengthening the Company's franchise while allowing the Chairman to lead our Board of Directors in its fundamental role of providing advice to and independent oversight of management. Consistent with this determination, Carlos M. Sepulveda, Jr., serves as Chairman of our Board of Directors, and Aaron P. Graft serves as our Chief Executive Officer and President.

Risk is inherent with every business, and how well a business manages risk can ultimately determine its success. We face a number of risks, including credit, interest rate, liquidity, operational, strategic and reputation risks. Management is responsible for the day-to-day management of risks the Company faces, while the Board of Directors, as a whole and through its committees, including its Risk and Compliance Committee, has responsibility for the oversight of risk management. In its risk oversight role, the Board of Directors has the responsibility to satisfy itself that the risk management processes designed and implemented by management are adequate and functioning as designed. The Chairman of the Board of Directors and independent members of the Board of Directors work together to provide strong, independent oversight of the Company's management and affairs through its standing committees and, when necessary, special meetings of independent directors.

# **Compensation Committee Interlocks and Insider Participation**

No members of our Compensation Committee are or have been an officer or employee of Triumph or any of our subsidiaries with the exception of our Chairman, Carlos M. Sepulveda, Jr. who previously served as Executive Chairman of the Company (service in such role ending in 2015) and who has subsequently been determined by our Board to be an independent director under the rules of the SEC and listing standards of Nasdaq. None of our executive officers serves or has served as a member of the Board of Directors, Compensation Committee or other board committee performing equivalent functions of any entity that has one or more executive officers serving as one of our directors or on our Compensation Committee.

#### **Nomination of Directors**

With respect to directors not nominated by Triumph, the Board of Directors identifies nominees by first evaluating the current members of the Board of Directors willing to continue in service. Current members of the Board of Directors with skills and experience that are relevant to our business and who are willing to continue in service are considered for re-nomination. If any member of the Board of Directors does not wish to continue in service or if the Board of Directors decides not to re-nominate a member for re-election, the Board of Directors then identifies the desired skills and experience of a new nominee in light of the criteria below. Current members of the Board of Directors are polled for suggestions as to individuals meeting the criteria below. The Board of Directors may also engage in research to identify qualified individuals. In evaluating a director nominee, the Board of Directors considers the following factors:

- the appropriate size of our Board of Directors;
- our needs with respect to the particular talents and experience of our directors;
- the nominee's knowledge, skills and experience, including experience in finance, administration or public service, in light of prevailing business conditions and the knowledge, skills and experience already possessed by other members of the Board of Directors;
- whether the nominee is independent, as that term is defined under the Nasdaq listing standards;
- the familiarity of the nominee with our industry;
- the nominee's experience with accounting rules and practices; and
- the desire to balance the benefit of continuity with the periodic injection of the fresh perspective provided by new Board of Directors members.

Our goal is to assemble a Board of Directors that brings together a variety of perspectives and skills derived from high quality business and professional experience. In doing so, the Board of Directors will also consider candidates with appropriate non-business backgrounds.

Other than the foregoing, there are no stated minimum criteria for director nominees. The Board of Directors may also consider such other factors as it may deem in our best interests and the best interests of our stockholders. We also believe it may be appropriate for key members of our management to participate as members of the Board of Directors.

Stockholders may nominate directors for election to the Board of Directors. In order to nominate a director for election to the Board of Directors, stockholders must follow the procedures set forth in our Bylaws, including timely receipt by the Secretary of Triumph of notice of the nomination and certain required disclosures with respect both to the nominating stockholder and the recommended director nominee.

Directors may currently be elected by a majority of votes cast (in uncontested elections) or a plurality of votes (in contested elections) at any meeting called for the election of directors at which a quorum is present. The presence of a majority of the holders of our Common Stock, whether in person or by proxy, constitutes a quorum. The Board of Directors did not receive any recommendations from stockholders requesting that the Board of Directors consider a candidate for inclusion among the nominees in our Proxy Statement for this Annual Meeting. The absence of such a recommendation does not mean, however, that a recommendation would not have been considered had one been received.

# Stockholder Communications with the Board of Directors

Every effort is made to ensure that the Board of Directors or individual directors, as applicable, hear the views of stockholders and that appropriate responses are provided to stockholders in a timely manner. Any matter intended for the Board of Directors, or for any individual member or members of the Board of Directors, should be directed to Adam D. Nelson, our General Counsel, with a request to forward the matter to the intended recipient. All such communications will be forwarded unopened.

# **Director Attendance at Annual Meeting of Stockholders**

We encourage all incumbent directors, as well as all nominees for election as director, to attend the Annual Meeting of Stockholders, although we recognize that conflicts may occasionally arise that will prevent a director from attending an annual meeting. Ten of our eleven then serving directors attended our 2023 annual meeting.

# **Hedging Policy and Pledging Restrictions**

We do not permit our directors or executive officers to engage in transactions that hedge such director's or executive officer's economic risk of owning shares of our Common Stock. Thus, our directors and executive officers may not engage in hedging transactions in the Company's shares such as puts, calls, prepaid variable forwards, equity swaps, collars and other derivative securities on an exchange or in any other organized market. Our directors and executive officers also may not engage in short sales of the Company's shares, meaning sales of shares that are not owned at the time of sale. In addition, the Company does not permit shares pledged by senior executive officers and directors to be applied toward stock ownership guidelines, and limits pledging to pre-approved exceptions where the executive officer or director can clearly demonstrate the financial ability to repay the loan without resorting to the pledged securities.

# **COMPENSATION DISCUSSION AND ANALYSIS**

In this section we discuss and analyze the compensation of our named executive officers ("NEOs") including our Chief Executive Officer, the Chief Financial Officer and the next three most highly compensated executive officers. This discussion and analysis also includes a description of our compensation practices and philosophy, our decision making process for compensation matters, and the material factors impacting our compensation decisions for 2023 compensation.

# **Executive Summary**

#### 2023 Financial Performance

During 2023, the Company made significant advancements on key strategic initiatives while successfully navigating significant stress and uncertainty in the banking sector, a protracted recession in the transportation and freight industry, and an elevated interest rate environment that continued to put pressure on the Company's clients and borrowers. These trends, which began in 2022 and continued throughout 2023, significantly impacted all of the economic sectors in which the Company operates, including banking, transportation, technology and payments. Notwithstanding these challenges, in particular the impact of the freight recession on near term earnings, the Company's underlying business and long-term prospects continued to thrive, including significant achievements and high performance with respect to key operational and segment-level metrics during the year.

As a result of the headwinds discussed above, the Company determined during the course of 2023 to focus on: (i) moderating expense growth, (ii) controlling core deposit attrition in its banking franchise while maintaining a low overall cost of funds, (iii) continuing to organically grow and expand both transactional volumes and revenues at TriumphPay, and (iv) driving operational improvements in its factoring segment, positioning this business to take advantage of the eventual rebound in this market. The Company earned net income to common stockholders for 2023 of \$37.9 million, or \$1.61 per share, with the conditions outlined above placing pressure on near term earnings. However, as a result of successful execution of the initiatives above, the Company delivered key financial and strategic achievements across its business lines.

# Banking

The banking segment successfully controlled deposit attrition and maintained a top tier overall cost of funds in the face of the elevated interest rate environment. The Company's total cost of funds for the year ended December 31, 2023 was 1.21%, which compared favorably to other institutions across the U.S. banking sector.

# Cost of Funds LOB **CFB** BAC QCRH **PNFP** WAL JPM **PNC** WFC **SRCE UCBI HWC NBHC FFIN TFIN** 0.00% 0.50% 1.00% 1.50% 2.00% 2.50% 3.00% 3.50% 4.00% 4.50%

\* Representative financial institutions (indicated by stock ticker symbol) selected to represent a broad cross section of banks including large money center banks, regional banks and smaller institutions indicative of our banking peer group.

Cost of Total Funds

These efforts, combined with higher loan yields resulting from increased interest rates on floating rate loans, saw the segment increase its overall pre-tax net income compared to 2022. Pre-tax net income in the banking segment for the year ended December 31, 2023 was \$136.2 million, compared to \$121.2 million for the year ended December 31, 2022. The segment was also able to maintain overall credit quality despite a more difficult year for borrowers experiencing cash flow challenges caused by floating interest rates and overall economic stress, particularly in transportation and commercial real estate.

# **Payments**

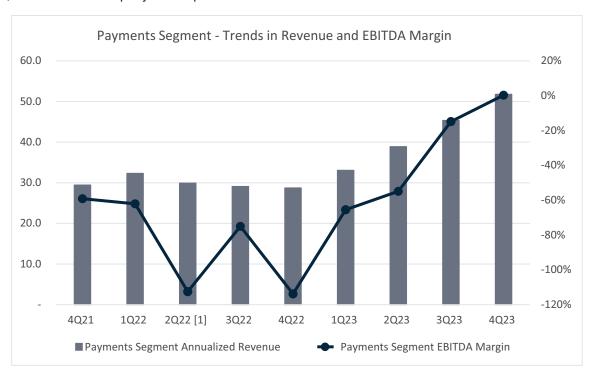
The payments segment continued to grow clients and revenues, with increased transaction volumes and fee generation offsetting the effects of falling transportation invoice prices. Throughout the year, TriumphPay continued to add additional freight brokers, shippers and factors to the payments network, and increased the total number of processed transactions constituting "network transactions" (i.e. those transactions processed between a freight broker payor client and a factor payee client on a fully integrated and structured basis). For the fiscal year ended December 31, 2023, TriumphPay:

 generated revenue of \$42.3 million, compared to \$30.01 million for the year ended December 31, 2022;

<sup>&</sup>lt;sup>1</sup> Annual revenue the fiscal year ended December 31, 2022 excludes a \$7.0 million net gain on minority mark-to-market investment in the second quarter of 2022.

- processed total payment volume of \$21.5 billion and total invoice volume of 19.5 million, compared to \$23.3 billion and 17.7 million for the year ended December 31, 2022;
- processed total network payment volume of \$1.8 billion and total network invoice volume of 1.1 million, compared to \$972.7 million and 472 thousand for the year ended December 31, 2022;

These efforts, together with the increased benefit of deposits generated at TriumphPay (i.e. the value of payments volumes processed by TriumphPay for the period they are received and held pending release to the payee) due to the elevated interest rate environment, saw the payments segment improve its EBITDA<sup>2</sup> margins over the course of the year, achieving positive EBITDA for the first time in the fourth quarter of 2023, ahead of the Company's anticipated timeline.



# Factoring

The factoring segment was directly and acutely impacted in 2023 by the ongoing freight recession and low invoice prices, with total volumes, revenues and client numbers all down compared to 2022 levels. However, the business made significant improvements in key areas of operational focus, including reductions in invoice ageing (i.e. reducing the percentage of factored invoices more than 15 days past due for payment) and the development of operational efficiencies using artificial intelligence and machine learning. These efforts both helped to offset the impact of the freight environment and positioned the business well to benefit from a rebound in the transportation industry.

The Company's performance with respect to these key strategic initiatives helped drive overall returns for its stockholders despite the near term earnings pressure caused by the macroeconomic environment. Set forth below is a calculation and line graph presentation comparing the one, two and three year

Earnings (losses) before interest, taxes, depreciation and amortization ("EBITDA") is a non-GAAP financial measure used as a supplemental measure to evaluate performance of our Payments segment. Reconciliations of non-GAAP financial measures are provided in Annex A of this proxy statement.



cumulative total shareholder return on the Company's common stock, on a dividend reinvested basis, against the cumulative return of the NASDAQ Bank Index, the KBW Bank Index, the SPDR S&P Regional Banking EFT and the NASDAQ Global Select Indices for the period from December 31, 2020 to December 31, 2023. Our total stockholder return over this period outperformed each of the indices.

	Cumulative Total Shareholder Return from December 31, 2020
	2021 2022 2023
Triumph Financial, Inc.	213.20% 28.54% 110.89%
NASDAQ Bank Index (CBNK)	24.84% 1.92% (4.88)%
KBW Bank Index (BKX)	16.64% (11.04)% (15.30)%
SPDR S&P Regional Banking ETF (KRE)	28.95% 9.50% 1.17%
NASDAQ Global Select Market (NQGS)	76.11% 18.67% 72.13%



# **Named Executive Officers**

Our NEOs as of December 31, 2023 are as set forth below.

Name	Age	Position
Aaron P. Graft	46	Vice Chairman, Chief Executive Officer and President of the Company Vice Chairman and Chief Executive Officer of TBK Bank, SSB
W. Bradley Voss	48	Executive Vice President and Chief Financial Officer of the Company and TBK Bank, SSB
Edward J. Schreyer	57	Executive Vice President, Chief Operating Officer of the Company and TBK Bank, SSB
Melissa Forman-Barenblit	46	Executive Vice President, TBK Bank, SSB and President of TriumphPay Division
Gail Lehmann	66	Executive Vice President, Chief Regulatory and Governance Officer and Secretary of the Company and TBK Bank, SSB

# Compensation Design Principles and Governance Best Practices

Our compensation programs incorporate best practices, including the following:

# WHAT WE DO

- » Align pay and performance
- » Design incentive programs to mitigate undue risks
- » Include caps on all incentives
- » Maintain a clawback policy for incentive compensation
- » Require ownership through Stock Ownership Guidelines
- » Include "Double Trigger" change in control provisions in NEO employment agreements and equity award agreements
- » Retain an independent compensation consultant
- » Annually conduct a competitive benchmarking analysis of executive compensation

#### WHAT WE DON'T DO

- » No tax gross-ups related to change in control
- » No hedging of Company securities by Executive Officers or Directors
- » No excessive perquisites
- » No stock option repricing without stockholder approval

# Say on Pay/Say on Frequency

The Company has determined to hold stockholder advisory votes on our executive compensation (i.e. the "say on pay" vote) on an annual basis, as we believe holding this vote annually provides an effective way to obtain current information on stockholder sentiment about the Company's executive compensation program. Additionally, while the say on pay vote is a formal means for soliciting stockholder feedback, the Company welcomes the opportunity to engage with stockholders at any time. The Company notes it has received historically high approval rates on its say on pay votes, receiving approximately 98% of all votes cast (excluding broker non-votes) in favor of its say on pay proposal at its 2023 annual meeting.

# Executive Compensation Objectives and Policies

Below we summarize our compensation philosophy and guiding principles as well as our decision process and the outcomes of that process. Our executive compensation programs are designed to enable the Company to attract, motivate and retain talent needed for the Company's success, reward executives for performance, align executive interests with those of our stockholders, provide competitive compensation and ensure a balanced approach that promotes sound risk management practices.

We plan to achieve these objectives through the following guiding principles.

Compensation Principles	How we achieve these principles
Market Competitive	» Competitive base pay ranges are designed to target market competitive ranges with flexibility to recognize individual performance, experience and contribution.
	» Total compensation is targeted to market competitive ranges for achieving median performance. Actual total compensation varies as appropriate to reflect individual and Company performance.
	» Market is defined using a combination of published industry survey sources (representing similar size and scope) and proxy peer groups of both (i) publicly-traded banks similar in size and asset types and (ii) fintech peers in industries that align with the Company's growing presence as a payments network for the transportation industry, which are reviewed annually.
Performance-Based	» Annual cash incentive opportunities under our Annual Incentive Program ("AIP") tied to performance under financial metrics that align with key strategic objectives including overall financial returns (Invoice Price Adjusted Earnings Per Share), progress on key strategic and segment-level initiatives, including (i) Banking Segment Pre-Tax Net Income, (ii) Payments Segment Q4 EBITDA Margin %, and (iii) Factoring Segment invoice ageing goals, as well as execution for each executive on individual performance objectives.
	» Equity compensation awards to our NEO's under our long-term incentive program ("LTIP") consisting of 50% performance-based restricted stock units based on the Company's relative and absolute total stockholder return against two peer groups (one banking and fintech), 25% time vested restricted stock units and 25% time vested stock options.
Culture of Ownership	» Stock ownership guidelines encourage significant ownership by directors and executive officers.
Long-Term Focus	» Long-term equity compensation and vesting requirements align rewards with time horizon of potential risk.

The table below summarizes the purpose/objective of each compensation component used in our 2023 program.

Compensation Component	Purpose/Objective
Base Salary	» Provides a competitive level of fixed income based on role; targets market median.
Annual Incentive Program	» Motivates and rewards executives for performance of key objectives in support of our overall strategic plan;
	» Includes both enterprise level financial goals and goals tied to performance in each of the Company's business segments; and
	» Rewards vary based on performance (higher performance will result in above market median pay; lower performance will result in below market median pay).
Equity Awards/ Long-Term Incentive Program	» Aligns executive interests with stockholders through equity based compensation;
	» Rewards long-term stockholder value creation; and
	» Multiple year vesting encourages retention.
Other Benefits	» Provides a base level of competitive benefits consistent with similarly situated executive talent.
Employment Agreements	» Provides employment security to key executives; and
	» Focuses executives on transactions in best interest of stockholders, regardless of impact such transactions may have on the executive's employment.

# Role of Compensation Committee Management and the Compensation Consultant

#### Role of the Compensation Committee

The Compensation Committee is responsible for discharging the Board's duties in executive compensation matters and for administering the Company's annual incentive and equity-based plans. This includes oversight of the total compensation programs of the Company's CEO and other executive officers, including our NEOs. The Compensation Committee reviews all compensation components and performance for the Company's Chief Executive Officer and other executive officers, including base salary, annual short-term incentives, long-term incentives (equity), benefits and other perquisites. In addition to reviewing competitive market values, the Compensation Committee examines the total compensation mix, pay-for-performance relationship and alignment with our compensation philosophy. The Committee also reviews the employment agreements for our NEOs. As the Committee makes decisions regarding the Chief Executive Officer and other executive officers' compensation, input and data from management and outside advisors are provided for external reference and perspective. While the Chief Executive Officer makes recommendations on other executive officers' compensation, the Committee is ultimately responsible for approving compensation for all executive officers. The Committee meets regularly in executive session without management.

# Role of the Compensation Consultant

The Compensation Committee has the sole authority to retain and dismiss its own outside compensation consultants and any other advisors it deems necessary. In 2023, the Compensation Committee engaged Meridian Compensation Partners LLC ("Meridian") as its outside compensation consultant. The role of a compensation consultant is to assist the Compensation Committee in analyzing executive compensation packages and to provide the Compensation Committee with information regarding market compensation levels, general compensation trends and best practices. The consultant also provides advice regarding the competitiveness of specific pay decisions and actions for our NEOs, as well as the appropriateness of the design of the Company's executive compensation programs. Meridian also advised the Compensation Committee on the implementation of the Company's annual incentive program and

long-term incentive program for 2023. Meridian attended meetings of the Compensation Committee, including executive sessions, upon invitation. Meridian did not provide any other services to the Company. The Compensation Committee has assessed the independence of Meridian pursuant to the rules of the SEC and concluded that Meridian's work for the Compensation Committee did not raise any conflicts of interest.

# Role of Management

The Compensation Committee made all 2023 compensation decisions for our NEOs. As part of its decision making process, the Committee seeks information as appropriate from management (e.g. the Company's CEO, CFO, legal and human resources departments). The Chief Executive Officer annually reviews the performance of each of the Company's and its subsidiaries' executive officers (other than himself). The conclusions reached and the compensation recommendations based on these reviews, including with respect to salary adjustments and bonuses, were presented to the Compensation Committee. The Compensation Committee exercised its discretion in modifying any recommended adjustment or award. The Chief Executive Officer's performance is reviewed by the Compensation Committee and the Compensation Committee makes compensation decisions with respect to the Chief Executive Officer taking into account such review.

# Peer Group and Competitive Benchmarking

The Committee made its determinations as to the compensation for its NEOs in 2023, including base salary level and annual and long-term incentive targets as a percentage of base salary, by analyzing the Company's practices in comparison to approved banking and fintech peer groups. The Committee believes that the use of the two peer groups best represents both the Company's banking operations as well as its growing transportation payments platform. The Committee did not set a specific weighting for the use of either group but reviewed both data sets against the responsibility of the applicable executive.

# Banking Peer Group

In identifying and constructing a competitive banking peer group, the Committee, based on recommendations from Meridian, took into consideration asset size as the primary selection criteria. In order to reflect our unique business model, the peer group was further filtered to include companies with the highest percentage of Commercial and Industrial ("C&I") loans to arrive at a reasonable size (i.e. 20 banks). This compensation peer group consisted of banks with assets between \$5.1 billion and \$13.7 billion as of the date of adoption of the peer group by the Company in 2022, compared to \$6.1 billion for the Company at such time.

Bankin	Banking Peer Group								
1st Source Corporation	Veritex Holdings, Inc.								
Enterprise Financial Services Corp	Preferred Bank								
Live Oak Bancshares, Inc.	National Bank Holdings Corporation								
First Financial Corporation	Stock Yards Bancorp, Inc.								
Lakeland Financial Corporation	CrossFirst Bankshares, Inc.								
Old Second Bancorp, Inc	Mercantile Bank Corporation								
Heritage Commerce Corp	Peoples Bancorp Inc.								
QCR Holdings, Inc.	First Financial Bankshares, Inc.								
BancFirst Corporation	Byline Bancorp, Inc.								
Origin Bancorp, Inc.	Brookline Bancorp, Inc.								

# FinTech Peer Group

The Compensation Committee also requested that Meridian prepare a peer group of fintech companies. This fintech peer group is intended to provide further context regarding the Company's compensation decisions and to be evaluated together with the banking peer group, given the Company's growing technology presence in transportation payments. The fintech peer group consisted of fintech companies with revenues between \$29 million and \$590 million.

FinTech Peer Group								
Repay Holdings Corporation	International Money Express, Inc.							
Q2 Holdings, Inc.	Cass Information Systems, Inc.							
Flywire Corporation	PaySign, Inc.							
EVERTEC, Inc.	Mogo Inc.							
Usio, Inc.	Cantaloupe, Inc.							
i3 Verticals, Inc.	Priority Technology Holdings, Inc.							
Coupa Software Incorporated	EVO Payments, Inc.							
Paya Holdings, Inc,								

In general, the Committee's review of the practices of its peer groups on a consolidated basis suggested that a greater focus on equity-based compensation (both in amount and as a percentage of overall compensation) may be appropriate for the Company compared to its banking peers in order to remain competitive with market practice for the Company's fintech peers.

# 2023 Executive Compensation Program and Pay Decisions

The Company's executive compensation program for 2023 consisted of the following components: base salary, short-term cash incentives paid under our AIP, long-term equity awards under our LTIP, limited perguisites and employee benefit plans.

# Base Salary

The Compensation Committee annually reviews each NEO's base salary. In determining whether to adjust an NEO's base salary, the Compensation Committee considers the following factors: competitive peer group and industry survey benchmark data, individual performance and the Company's prospects for future growth and performance. The table below shows our NEOs base salaries for fiscal years 2022 and 2023 and the year over year percentage change in salaries.

Executive	2022 Base Salary	2023 Base Salary	Increase
Aaron P. Graft	\$700,000	\$725,000	3.57%
W. Bradley Voss	\$375,000	\$400,000	6.67%
Edward J. Schreyer	\$500,000	\$500,000	_
Melissa Forman-Barenblit	\$375,000	\$400,000	6.67%
Gail Lehmann	\$400,000	\$400,000	—%

Applicable NEO base salaries were adjusted in 2023 primarily to remain competitive with market pay levels and to reflect individual performance.

At the January 2024 meeting of the Compensation Committee, based on updated market data, the Compensation Committee approved the following base salaries for our NEOs effective March 1, 2024:

Executive	2024 Base Salary
Aaron P. Graft	\$725,000
W. Bradley Voss	\$400,000
Edward J. Schreyer	\$500,000
Melissa Forman-Barenblit	\$425,000
Gail Lehmann	\$400,000

Applicable NEO base salaries were adjusted in 2024 primarily to remain competitive with market pay levels across both the Company's banking and fintech peers and to reflect individual performance.

# Annual Incentive Program

Under the AIP, the Company pays cash incentive payments to our NEOs based on achieved performance against pre-determined annual performance goals. Our AIP is designed to motivate and reward our NEO's for achieving these performance goals, which are linked to our annual business plan.

NEOs 2023 Target Bonus. Target bonuses are established by the Compensation Committee considering competitive market data, individual performance and internal equity with other executives. For the 2023 AIP, the Compensation Committee approved the following target bonuses (expressed as a percentage of base salary) for our NEOs: 60% for Mr. Graft and Mr. Schreyer and 40% for each of Mr. Voss, Ms. Forman-Barenblit and Ms. Lehmann. Each NEO was eligible to receive an actual bonus payout of between 0% and 150% of his or her respective target bonus, with the applicable percentage based on achievement of pre-established performance goals. In addition, at its discretion, the Compensation Committee may increase or decrease such calculated annual incentive payout by up to 30% for any NEO based on Company performance as well as individual or other relevant factors.

2023 Performance Measures, Weighting and Goals. For 2023, the Compensation Committee approved AIP goals related to the following five measures:

- Invoice Price Adjusted Earnings Per Share;
- Banking Segment Pre-Tax Net Income;
- Payments Segment Q4 2023 EBITDA Margin Percentage;
- Factoring Segment Invoice Ageing; and
- Individual Performance Assessments by Executive.

Each goal was assigned a 20% weighting. These measures were updated from 2022 to identify a key performance measure in each of the Company's operating segments as well as an enterprise level measure. The selected performance measures were directly linked to our 2023 business plan and were deemed to be most reflective of our annual performance against strategic objectives, as more fully described below.

Earnings Per Share ("EPS") was used as the Company's overall enterprise objective, as the Compensation Committee believes this measure to be a key indicator of overall performance. In making the determination to use an Invoice Price Adjusted EPS calculation (as described in greater detail in the footnotes to the table below) the Compensation Committee sought to reduce the impact on EPS resulting from changes in actual average transportation invoice price (up or down) compared to the assumed price used in determining the performance target for this metric when calculating performance against the goal.

Transportation invoice prices are highly correlated to the profitability of both our Factoring and Payments segments, and are generally driven by macroeconomic forces outside the control of management. The Compensation Committee determined to partially (as opposed to fully) adjust for the impact of transportation invoice prices in calculating Invoice Price Adjusted EPS in order to incentivize management to appropriately adjust its strategies over the course of the year to take into account a changing economic environment.

Banking Segment Pre-Tax Net Income was viewed by the Compensation Committee as the objective most reflective of the Banking Segment's contribution to the overall strategic objectives of the Company, as such indicator would be positively impacted by success in key areas such as: (i) controlling core deposit attrition and maintaining a low overall cost of funds, (ii) managing the Company's loan portfolio to generate revenue to support the enterprise and its investment in key strategic initiatives such as TriumphPay out of retained earnings, (iii) limiting non-interest expense growth and (iv) maintaining loan losses and specific reserves at acceptable levels. In making the determination to add a potential downward adjustment to the calculation of Banking Segment Pre-Tax Net Income (as described in greater detail in the footnotes to the table below), the Compensation Committee took into account the importance of maintaining credit quality in allowing the Company to achieve its strategic objectives and sought to place additional emphasis on this item.

In determining to use Payments Segment Q4 EBITDA Margin Percentage as the AIP objective for the Payments Segment, the Compensation Committee viewed such measure as the most important metric by which to gauge success of the segment, noting that establishing a path to EBITDA profitability was a longterm objective of the Company that had been communicated to and was being tracked by the Company's investors. The Compensation Committee determined that using fourth quarter EBITDA margin percentage was the most appropriate measure of success against this objective as such measure would demonstrate the point in time improvement in such measure against a EBITDA Margin Percentage of (114)% for the fourth quarter of 2022.

For the Factoring Segment, invoice ageing improvement was deemed to be a key area of operational focus, as the collection and posting of invoices in a timely manner impacts the Company's cash flow, overall customer satisfaction, and requires all operational areas across the segment to be functioning in an integrated and efficient manner. The 45 day target for collection and posting of an invoice was selected as this would indicate completion of such items within 15 days of the due date for a 30 day payment term invoice.

Personal performance priorities judge each executive and the executive team against achievement of objectives tied to departmental and Company growth and strategic vision, and would take into account feedback from the CEO (as to NEOs other than the CEO) and the Compensation Committee (as to the CEO and the other NEOs) as part of the annual review process for the executive team.

Performance goals for each measure were set at threshold, target and stretch levels, which correspond to a range of potential payouts (50% of target bonus for threshold performance, 100% of target bonus for target performance and 150% of target bonus for stretch performance for each metric). Awards are interpolated in between these levels to provide for incremental rewards.

The table below shows that for 2023 the Company performed below threshold for the Invoice Price Adjusted EPS objective, just above target for the Banking Segment Pre-Tax Net Income objective, and above stretch for the Payments Segment Q4 EBITDA Margin Percentage and Factoring Segment Invoice Ageing objectives. In addition, each NEO was determined to have achieved his or her personal performance goal at 123% of target.

Performance Measure	Weighting	Threshold	Target	Stretch	Actual	Earned %
Invoice Price Adjusted Earnings Per Share (1)	20%	\$ 1.99	\$ 2.85	\$ 3.70	\$ 1.82	—%
Banking Segment Pre-Tax Net Income (2)	20%	\$110.0	\$135.0	\$160.0	\$136.2	102%
Triumph Pay Q4 2023 EBITDA Margin %	20%	(60)%	(50)%	<sup>6</sup> (40)%	% — <b>%</b>	150%
Triumph Factoring Segment Invoice Ageing	20%	91%	93%	95%	98.5%	150%
Individual and Business Unit Objectives	20%	50%	100%	150%	123%	123%
Weighted Percentage of Target Bonus						

# Weighted Percentage of Target Bonus Earned

105%

- (1) Earnings Per Share ("EPS") targets above were calculated assuming an average transportation invoice price for the year of \$1,955. Invoice Price Adjusted EPS is calculated by increasing or decreasing GAAP EPS by 75% of the amount actual average transportation invoices for the year impacted GAAP EPS compared to such baseline. For 2023, the actual average transportation invoice price was \$1,810 as compared to \$1,955. Such difference was calculated to impact GAAP EPS by (\$0.27) per share, with 75% of such amount, or \$0.21 per share, added back to GAAP EPS to calculate the Invoice Price Adjusted EPS of \$1.82.
- (2) In billions. Banking Segment Pre-Tax Net Income is subject to a possible credit quality adjustment to place additional emphasis on maintaining excellent credit quality. If (a) banking segment net charge-offs plus the net increase in banking segment specific reserves remain below 75bps of banking segment average loan balances and (b) banking segment non-performing loans (NPLs) increase in 2023 compared to 2022 by less than 1% of banking segment average loans, banking segment pre-tax net income will not be adjusted to determine the Banking Segment objective payout. Otherwise, banking segment pre-tax profit will be reduced by 25% before determining the payout. For 2023, the banking segment experienced 0.24% in charge offs plus specific reserves as a percentage of banking segment average loans, and an increase of 0.74% of banking segment NPLs to average loans. As such, Banking Segment Pre-Tax Net Income was not adjusted.

The Company's performance below the threshold target for the Invoice Price Adjusted EPS objective was driven primarily by the impact of macroeconomic environment, as the ongoing freight recession was longer and more acute than anticipated at the beginning of 2023, which impacted not only average transportation invoice prices, but also utilization levels and volumes in the Factoring Segment as clients continued to leave the market. Such environment also impacted revenues and volume levels in the Payments Segment. This was offset by continued growth in new clients and revenue in the Payments Segment, but such growth was lower than would have been experienced in a better freight environment. In addition, the elevated interest rate environment continued to place stress on borrowers, resulting in elevated credit costs compared to 2022. Such impacts outweighed the incremental earnings generated in the Banking Segment from higher yields resulting from the elevated interest rate environment. Management was able to moderate the economic impacts described above by reducing non-interest expense growth compared to 2022, while still continuing to make progress on its strategic initiatives (in particular continued growth at TriumphPay). Non-interest expense grew 3.7% from 2022 to 2023, compared to 18.5% from 2021 to 2022. However, the overall effects of the foregoing resulted in GAAP EPS of \$1.61 per share (\$1.82 per share after the invoice price adjustment), which was below the threshold measure for the objective.

Notwithstanding the macroeconomic and freight headwinds impacting overall EPS, the Company executed on key segment level objections tied to its strategic plan, which resulted in performance at or above target for its segment level objectives. Performance at 102% of target for the Banking Segment Pre-Tax Net Income objective was the result of management's success in moderating growth in total costs of funds and core deposit attrition in the elevated interest rate environment. The impact of this moderated cost of funds growth, together with the benefit in loan yields resulting from higher interest rates on floating rate loans, helped drive a 21.2% increase in net interest income for the segment in 2023 compared to 2022.

This growth was offset in part by increased credit costs compared to 2022 as the Company's borrowers continued to experience stress from the elevated interest rate environment and freight recession. Overall, however, credit costs remained controlled and within the credit adjustment thresholds approved by the Compensation Committee as part of the segment objective.

A key goal for the Company as part of its long-term strategic plan as communicated to investors has been to achieve EBITDA positive results for its Payments Segment by the end of 2024. For 2023, the Company sought to make meaningful progress toward this objective, with a target goal of improving its EBITDA margin from (114%) in the fourth quarter of 2022 to (50%) in the fourth quarter of 2023. Despite the headwinds caused by the falling freight market, the Company was able achieve positive EBITDA in the fourth quarter of 2023, one year ahead of its stated objective. These results were achieved by adding new clients onto the TriumphPay network, finding new sources of revenue from existing client relationships, and realizing the benefit of the rising interest environment as it grew the deposit balances associated with the payments received from network payors pending their release. Such achievement exceeded the stretch target for this goal and represented a significant accomplishment for the Company.

The Company exceeded the stretch target for its Factoring Segment Invoice Ageing objective, as it successfully improved internal processes related to the collection and posting of invoices. The percentage of transportation invoices collected and posted within 45 days was 98.5% for the year ended December 31, 2023. As previously noted, the Company believes these improvements position its factoring segment well to take advantage of a rebound in the freight market and increases in average invoice prices.

In determining performance for each executive at 123% of the target payout for performance against individual priorities, the Compensation Committee considered, among other items (i) its review of the performance of each NEO for the year, (ii) the Company's overall success in delivering successful financial results and furthering key strategic initiatives over the year despite economic challenges as discussed above, and (iii) each NEO's progress in furtherance of individual development goals.

The following table shows, for each of our NEOs, the target incentive payment under our AIP and the total calculated payout under the AIP for the Company's 2023 fiscal year. Payouts were based exclusively on the level of achievement of pre-established Company performance goals and personal performance targets, as described above, and the Compensation Committee did not exercise its discretionary authority to adjust such amounts as provided for in the Company's AIP.

Executive	2023 Incentive Target	2023 Incentive Actual	% of Target Incentive
Aaron P. Graft	\$435,000	\$456,750	105%
W. Bradley Voss	\$160,000	\$168,000	105%
Edward J. Schreyer	\$300,000	\$315,000	105%
Melissa Forman-Barenblit	\$160,000	\$168,000	105%
Gail Lehmann	\$160,000	\$168,000	105%

# Long-Term Incentive Program

Each year, the Company grants equity awards to our NEOs under our LTIP. The purpose of these grants is to align our NEOs with stockholder interests, reward our NEOs for long-term stockholder value creation and encourage retention of our NEOs. In addition, these equity grants align with our pay for performance philosophy as 50% of the equity awards issued under our LTIP are performance based restricted stock units. In addition, the value of all equity grants are directly linked to our share performance (and, in the case of stock option grants, have no value unless the share price appreciates after the grant date).

Target equity awards for each individual are established by the Compensation Committee considering competitive market data, individual performance and internal equity with other executives. For 2023, the Compensation Committee approved the following annual targets (expressed as a percentage of base salary) of equity awards under our LTIP granted to our NEOs: 220% for Mr. Graft, 160% for Mr. Schreyer, 100% for Mr. Voss and Ms. Forman-Barenblit, and 75% for Ms. Lehmann.

In addition, at its discretion, the Compensation Committee may increase or decrease by up to 30% an NEO's target LTIP award based Company performance, individual performance or other relevant factors. For 2023, each NEO's LTIP award was approved at target. Other than Mr. Schreyer (as discussed below) each NEO's LTIP award was issued 50% as performance based restricted stock units based on the Company's relative and absolute total stockholder return ("TSR") as more fully described below, 25% timevested restricted stock units, and 25% nonqualified stock options. Prior to Mr. Schreyer's promotion to Chief Operating Officer of the Company in 2022, Mr. Schreyer had been receiving equity awards consisting entirely of time-vested restricted stock awards. In connection with Mr. Schreyer's promotion to Chief Operating Officer in 2022, the Company began transitioning Mr. Schreyer to the Company's standard LTIP award structure over a two year period. In 2023, 50% of Mr. Schreyer's LTIP award was issued pursuant to the Company's standard award structure as described above, with the other 50% issued as time vested restricted stock units. In 2024 the Company anticipates issuing 100% of Mr. Schreyer's award pursuant to the standard award structure.

The targeted grant value of each award type for each of our NEOs under our LTIP is as follows:

	Performance Shares	Restricted Stock Units	Options	Total LTIP
Named Executive Officer	Target Grant Value	Target Grant Value	Target Grant Value	Target Grant Value
Aaron P. Graft	\$797,500	\$398,750	\$398,750	\$1,595,000
W. Bradley Voss	\$200,000	\$100,000	\$100,000	\$ 400,000
Edward J. Schreyer	\$200,000	\$400,000	\$200,000	\$ 800,000
Melissa Forman-Barenblit	\$200,000	\$100,000	\$100,000	\$ 400,000
Gail Lehmann	\$150,000	\$ 75,000	\$ 75,000	\$ 300,000

The performance based restricted stock unit awards provide for delivery of Common Stock to participants based on the Company's relative and absolute TSR compared to two reference groups. In 2023, half of such restricted stock unit awards were issued based on TSR compared to a reference group of publicly traded banks with assets between \$2.5 and \$30 billion and half of such restricted stock unit awards were issued based on TSR compared to the Russell 3000 Data Processing and Outsourced Services index. Each of the awards first evaluates relative TSR over a three year performance period. Between 50% and 175% of the target number of shares subject to the award shall vest based on relative TSR as follows (with linear interpolation between the 25th and 75th percentiles and between the 75th and 90th percentiles, as applicable):

Relative TSR Percentile	Applicable Relative TSR Vesting Percentage
Below 25 <sup>th</sup> percentile	0%
25 <sup>th</sup> percentile	50%
50 <sup>th</sup> percentile	100%
75 <sup>th</sup> percentile	150%
90th percentile or above	175%

Following determination of the applicable relative TSR vesting percentage, the vested shares shall be subject to adjustment pursuant to a modifier based on absolute TSR over the same three year performance period. For absolute TSR at or below 30%, no modifier shall be applied and 100% of the vested shares based on the applicable relative TSR vesting percentage shall be earned and delivered. If the Company's common stock achieves absolute TSR of 100% or more, 200% of the vested shares based on the applicable relative TSR vesting percentage shall be earned and delivered (with linear interpolation between absolute TSR of 30% and 100%).

As a result, the total shares that may be issued pursuant to our performance based restricted stock unit awards range from 0% to 350% of the target number of shares. In the event that the Company has negative absolute TSR during the performance period, the total number of shares that shall be earned and delivered pursuant to the award is capped at 100% of the target number of shares regardless of the Company's relative TSR percentile. In addition, if the value of the total number of shares that would be earned and delivered pursuant to the award (computed as the product of the number of the vested shares multiplied by the closing price of the Company's common stock on the Nasdaq Global Select Market on the applicable vesting date) exceeds 8 times the grate date value of the target number of shares for the award (computed as the product of the target number of shares multiplied by the closing price of the Company's common stock on the Nasdaq Global Select Market on the grant date) the number of shares to be actually earned and delivered pursuant to the award will be capped at a number of shares that has a value as of the vesting date (computed as set forth above) equal to 8 times the grant date value of the target number of shares (computed as set forth above).

The Compensation Committee made the determination to include the absolute TSR modifier in its performance based restricted stock unit awards as part of a plan to attract and retain key strategic talent across the organization (including, but not limited to, its executive officers and NEOs). In connection therewith, it considered the continued separation between the compensation practices of its fintech peers (which typically offer larger total equity compensation opportunities) and its banking peers, as well as the possibility of significant stock price appreciation during the performance period given opportunities in Company's strategic plan, and its desire to further align management and investors in executing such plan. The caps on total shares that may be delivered pursuant to the awards were deemed by the Compensation Committee to be appropriate in order to limit the total expense of the awards to the Company and to further align payouts on such awards to the returns experienced by investors.

In the event of termination of employment under certain circumstances, a prorated portion of the award for the period of service of the participant during the performance period would be earned and shares issued following the completion of the performance period and determination of the Company's relative and absolute TSR.

The time vested restricted stock units and stock option grants each vest one-fourth on each of the first four anniversaries of the grant date, generally subject to the NEO's continued employment through each such anniversary. Stock options are granted with an exercise price equal to the closing stock price of our Common Stock on the NASDAQ Global Select Market as of the date of grant.

Further detail regarding the treatment of such outstanding equity awards upon termination of employment of our NEO's in various circumstances is described in this Proxy Statement in the table included in "Executive Compensation – Potential Payments as a Result of Termination or Change in Control (CIC)."

#### Achievement of May 1, 2020 PSU Awards

As previously disclosed in the proxy statement for the Company's 2021 Annual Stockholders Meeting, on May 1, 2020, the Company issued to its NEOs performance based restricted stock unit awards (the "2020 TSR PSUs"). The 2020 TSR PSUs provide for delivery of Common Stock to participants ranging

between 0% and 175% of the target 2020 TSR PSUs based on the Company's relative TSR compared to a reference group of publicly traded banks with assets between \$2.5 and \$30 billion over a three year performance period. On April 30, 2023, the three year performance period for the 2020 TSR PSUs ended with the Company achieving a relative TSR in the 95th percentile of the applicable peer group, which resulted in an applicable vesting percentage of 175% of the target 2020 TSR PSUs granted. The vesting of such awards resulted the delivery of shares of Common Stock to our NEOs as follows: 11,530 shares to Mr. Graft and 6,209 shares to Ms. Lehmann. Mr. Voss, Mr. Schreyer and Ms. Forman-Barenblit did not receive the 2020 TSR PSU award.

# Benefits and Other Compensation

The Company provides limited perquisites to our NEOs that we believe are reasonable, competitive and consistent with the Company's overall compensation philosophy and market practice. In 2023, these perquisites consisted of a car allowance and country club dues for Mr. Graft. In addition, our NEOs are eligible for reimbursement for participation in a medical wellness program available to the Company's directors and executive officers and certain other medical reimbursements.

Our NEOs participate in our group health and welfare programs and 401(k) plan on the same basis as our other employees. Under the 401(k) plan, our NEOs are eligible to receive an employer match contribution on the same terms as all other employees of the Company.

# Additional Information about our Compensation Practices

# **Employment Agreements**

We have entered into substantially identical employment agreements with each of our NEOs. The employment agreements are for one (1) year terms which terminate on December 31 of each year, subject to automatic renewal for successive one (1) year terms unless either party delivers 60 days' prior written notice of non-renewal (and, in the event that a change in control occurs during the then-current term, such term shall be extended to end no earlier than the second anniversary of the change in control). Each employment agreement provides for an annual base salary, which may be increased or decreased during the term, and specifies that the executive is eligible to participate in the annual and long-term incentive programs maintained by the Company to the same extent as other executives of the Company.

Either the Company or the executive may terminate the executive's employment prior to the expiration of the then-current term in accordance with the terms and conditions of the employment agreement, and if such termination of employment is by the Company without "cause" (as defined in the agreement) or by the executive for "good reason" (as defined in the agreement) (a "qualifying termination"), then the executive shall be entitled to receive, subject to execution and non-revocation of a release of claims in favor of the Company, cash severance in the amount of 1.5 times base salary for Mr. Graft and 1.0 times base salary for each of Mr. Voss, Mr. Schreyer, Ms. Forman-Barenblit and Ms. Lehmann, as well as, in each case, healthcare coverage continuation for a period of 18 months for Mr. Graft and Ms. Lehmann and 12 months for Mr. Voss, Mr. Schreyer and Ms. Forman-Barenblit. However, if the qualifying termination occurs within 24 months following a change in control, then the cash severance amount is increased to a multiple of base salary plus the trailing 3-year average bonus (3.0 times for Mr. Graft and 2.0 times for each of Mr. Voss, Mr. Schreyer, Ms. Forman-Barenblit and Ms. Lehmann) and the healthcare coverage continuation period is increased to 36 months for Mr. Graft and 24 months for Mr. Voss, Mr. Schreyer, Ms. Forman-Barenblit and Ms. Lehmann.

The employment agreements contain a better net after-tax cutback provision in respect of the excise tax imposed under Sections 280G and 4999 of the tax code, pursuant to which the executive's change in control-related payments and benefits will be reduced to the extent necessary to prevent any portion of such payments and benefits from becoming subject to the excise tax, but only if, by reason of that reduction, the net after-tax benefit received by the executive exceeds the net after-tax benefit that the executive would receive if no reduction was made.

The employment agreements also contain certain restrictive covenants, including a perpetual confidentiality covenant, and non-compete, employee, client, and investor non-solicit, and business non-interference covenants that apply during employment and for the one (1) year period immediately following termination of employment for any reason.

# Compensation Recovery

The Company has adopted a Compensation Recovery Policy, which would be triggered by a material restatement of the Company's financial statements. The Compensation Recovery Policy, which is intended to comply with Section 10D of the Securities and Exchange Act of 1934 and Nasdaq Listing Rule 5608 (the "Compensation Recovery Rule"), covers performance-based incentive and equity compensation awards erroneously received during the applicable recovery period if the vesting, settlement or payment of such awards is contingent upon the achievement of a specified performance metric ("erroneously received compensation"). Such erroneously received compensation, calculated in accordance with the Compensation Recovery Rule and generally determined to be the amount of compensation that would not have been paid to the executive officer if the financial statements were correct at the time of the payment, will be subject to recoupment in accordance with the terms of the Compensation Recovery Rule.

# Hedging Policy and Pledging Restrictions

We do not permit our directors or executive officers to engage in transactions that hedge such director's or executive officer's economic risk of owning shares of our common stock. Thus, our directors and executive officers may not engage in hedging transactions in the Company's shares such as puts, calls, prepaid variable forwards, equity swaps, collars and other derivative securities on an exchange or in any other organized market. Our directors and executive officers also may not engage in short sales of the Company's shares, meaning sales of shares that are not owned at the time of sale. In addition, the Company does not permit shares pledged by directors and executive officers to be applied toward stock ownership guidelines, and limits pledging to pre-approved exceptions where the executive officer or director can clearly demonstrate the financial ability to repay the loan without resorting to the pledged securities.

#### Stock Ownership Guidelines

The Company has adopted stock ownership guidelines for our non-employee directors and executive officers as part of our commitment to corporate governance and to strengthen the alignment of our non-employee directors and executive officers with the interests of our stockholders. Under the guidelines, our directors, our Chief Executive Officer and our other executive officers are expected to accumulate shares of our common stock with a value equal to or exceeding the applicable ownership level prior to the fifth anniversary of adoption of the guidelines, or the fifth anniversary of their election or appointment, whichever is later (the "Measurement Date") and thereafter maintain ownership of shares consistent with such guidelines.

For purposes of the guidelines, "shares" include shares owned outright, directly or indirectly, shares owned jointly or separately by the individual's spouse, shares held in trust for the benefit of the individual, the individual's spouse and/or children, restricted stock or restricted stock units, shares acquirable upon the net exercise of vested stock options, or deferred shares or deferred stock units. Unvested stock options and unearned performance-based restricted stock units do not count toward meeting the applicable guidelines.

Our applicable target stock ownership guidelines are as follows:

Title	Multiple of Base Salary
Chief Executive Officer	3x base salary
Other Executive Officers	1.5x base salary
Non-Employee Directors	5x annual cash retainer

Our Nominating and Corporate Governance Committee will periodically review each director's or executive officer's progress toward achieving the applicable guidelines. Each of our directors and executive officers is either within compliance with the guidelines or expected to achieve such compliance prior to his or her applicable Measurement Date.

#### Risk Assessment Review

The Company adheres to a conservative and balanced approach to risk. Management and the Board conduct regular reviews of the business to ensure it remains within appropriate regulatory guidelines and practice. The Company's maintains an Incentive Compensation Risk Review Committee that risk reviews current incentive plans, material changes to existing plans and new incentive plans. Key findings from such risk reviews are reviewed and discussed with the Compensation Committee and the Compensation Committee includes risk review in its consideration of all new plans (or material changes to existing plans) presented to it for approval. Based on such review and analysis, the Compensation Committee has concluded that the Company's incentive compensation programs provide appropriate balance across many performance measures and do not create risks that are reasonably likely to have a material adverse effect on the Company.

# Accounting and Tax Treatment of Compensation

The Compensation Committee considers the effects of tax and accounting treatments when it determines executive compensation. Under Section 162(m) of the Internal Revenue Code (the "Code") compensation paid to a covered executive officer of a publicly traded company in excess of \$1 million in one (1) year is not deductible for federal income tax purposes. In structuring the Company's compensation programs and in determining executive compensation, the Compensation Committee takes into consideration the deductibility limit for compensation. However, the Compensation Committee reserves the right, in the exercise of its business judgment, to establish appropriate compensation levels for executive officers that may exceed the limits on tax deductibility established under Section 162(m) of the Code. The employment contracts for the NEOs contain change of control limitation provisions pursuant to the Code Section 280G. If a change of control payment exceeds the limit for deductible payments under Section 280G of the Code, the higher of (i) safe harbor amounts; or (ii) full payments after tax (i.e., "best of after-tax benefit") will be paid to the NEO. For the full payments, the NEO is responsible for paying the excise tax. The Compensation Committee takes into consideration the accounting effects of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 718 in determining vesting periods for stock options and restricted stock awards under our 2014 Omnibus Incentive Plan.

# COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

The Compensation Committee has reviewed and discussed with Management the "Compensation Discussion and Analysis" disclosure appearing above in this Proxy Statement. Based on this review and discussion, the Compensation Committee recommended to the Board of Directors of the Company that the Compensation Discussion and Analysis be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, which incorporates by reference the disclosure contained in this Proxy Statement.

March 14, 2024

**The Compensation Committee:** 

Charles A. Anderson, Chairman Carlos M. Sepulveda, Jr. Harrison B. Barnes Richard L. Davis

# 2023 Summary Compensation Table

The following summary compensation table provides information regarding the compensation of our NEOs for our fiscal years ended December 31, 2023, 2022 and 2021.

Name and Principal Position	Year	Salary (\$) <sup>(1)</sup>	Bonus (\$)	Stock Awards (\$) <sup>(2)</sup>	Option Awards (\$) (2)	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation (\$) <sup>(3)</sup>	Total (\$)
AARON P. GRAFT Director, Vice Chairman, CEO & President		720,831 691,654 650,000	=	1,614,661 1,198,915 939,477	,	456,750 478,538 514,020	69,653 54,566 48,197	3,260,635 2,773,658 2,444,169
W. BRADLEY VOSS Executive Vice President, CFO		395,832 370,825 286,000	— 263,225 295,383	404,911 240,735 101,925	99,994 70,312 —	168,000 170,905 —	18,300 17,778 11,600	1,087,037 1,133,780 694,908
EDWARD J. SCHREYER Executive Vice President, COO		500,000 500,000	_	804,917 749,952	99,994 —	315,000 341,820	13,200 12,200	1,733,111 1,603,972
MELISSA FORMAN- BARENBLIT EVP, TBK Bank, SSB President - TriumphPay	2023	395,833	_	404,911	99,994	168,000	13,200	1,081,938
GAIL LEHMANN Executive Vice President, & Secretary		400,001 393,334 358,334	_ _ _	303,631 256,910 216,747	74,995 74,974 67,486	168,000 182,304 189,792	20,766 20,278 18,982	967,393 927,800 851,341

<sup>(1)</sup> Reflects actual base compensation paid during the applicable fiscal year.

The following table shows all amounts included in the "All Other Compensation" column for each NEO in 2023:

# 2023 All Other Compensation Table

Name	TBK Bank, SSB Contribution to 401(k) Defined Contribution Plan (\$)	Car Allowance (\$)	Club Memberships (\$)	Executive Health (\$)	Total (\$)
Aaron P. Graft	13,200	6,000	45,353	5,100	69,653
W. Bradley Voss	13,200	_	_	5,100	18,300
Edward J. Schreyer	13,200	_	_	_	13,200
Melissa Forman-Barenblit	13,200	_	_	_	13,200
Gail Lehmann	13,200	_	_	7,566	20,766

<sup>(2)</sup> Reflects the full grant date value of performance shares, restricted stock, restricted stock units or stock option awards granted to each of our NEOs computed in accordance with ASC 718. Generally, the full grant date fair value is the amount we will expense in our financial statements over an award's vesting period as further described in Note 20 to our Annual Report on Form 10-K for the Fiscal Year ended December 31, 2023, filed with the SEC on February 13, 2024. The grant value of performance share awards are based on a Monte Carlo valuation of \$74.34 per target share for the bank peer group award (i.e. the award tied to the reference group of publicly traded banks with assets between \$2.5 and \$30 billion) and \$81.95 per target share for the fintech peer group award (i.e. the award tied to the Russell 3000 Data Processing and Outsourced Services index) as of the May 1, 2023 grant date. The grant value of restricted stock unit awards are based on a fair market value of \$51.25 per share of our common stock as of the May 1, 2023 grant date, which was the closing price of our common stock on the NASDAQ Global Select Market as of such date. The grant value of option awards are based on a Black-Scholes valuation of \$25.20 per option share for grants made on May 1, 2023, with an exercise price of \$51.25, which was the closing price of our common stock on the NASDAQ Global Select Market as of such date. Assuming the highest level of performance under the performance share awards shown in the "Stock Awards" column above, the total value of such performance share awards using a fair market value of \$51.25 per share of our common stock on the May 1, 2023 grant date would have been \$2,791,075 for Mr. Graft, \$699,921 for Mr. Voss, Mr. Schreyer, and Ms. Forman-Barenblit, and \$524,851 for Ms. Lehmann.

<sup>(3)</sup> Includes the amounts set forth below under "2022 All Other Compensation Table" paid to or on behalf of the NEOs during the applicable fiscal year.

# 2023 Grants of Plan-Based Awards Table

	Grant	Estimate Under No Pla	ed Future en-Equity n Awards	Incentive	Estimated Under E Pla	d Future quity In an Awar	centive	of Shares	All Other Option Awards: Number of Securities Underlying	or Base Price of	Da Fa Valu Sto	air le of ock nd
Name	Date (b)	Threshold (\$)(c)	Target (\$)(d)	Maximum (\$)(e)	Threshold (#)(f)	Target (#)(g)	Maximum (#)(h)	or Units (#)(i)	Options (#)(j)	Awards (\$/sh)(k)	Awa (I)	ards
Aaron P. Graft												
	5/1/2023							7,780			\$ 39	8,725
	5/1/2023								15,823	\$51.25	\$ 39	8,740
	5/1/2023				_	15,560	54,460				\$1,21	5,936
		\$152,250	\$435,000	\$848,250								
W. Bradley Vos	s											
	5/1/2023							1,951			\$ 9	9,989
	5/1/2023								3,968	\$51.25	\$ 9	9,994
	5/1/2023				_	3,902	13,656				\$ 30	4,922
		\$ 56,000	\$160,000	\$312,000								
Edward J. Schr	eyer											
	5/1/2023							9,756			\$ 49	9,995
	5/1/2023								3,968	\$51.25	\$ 9	9,994
	5/1/2023				_	3,902	13,656				\$ 30	4,922
		\$105,000	\$300,000	\$585,000								
Melissa Formar												
	5/1/2023							1,951				9,989
	5/1/2023								3,968	\$51.25		9,994
	5/1/2023				_	3,902	13,656				\$ 30	4,922
		\$ 56,000	\$160,000	\$312,000								
Gail Lehmann												
	5/1/2023							1,463				4,979
	5/1/2023								2,976	\$51.25		4,995
	5/1/2023				_	2,926	10,240				\$ 22	8,652
		\$ 56,000	\$160,000	\$312,000								

<sup>(1)</sup> The amounts reported in these columns represent the possible range of payments under the AIP incentive compensation program. For information about the amounts actually earned by each named executive officer under the AIP incentive compensation program, see "Executive Compensation Tables—2023 Summary Compensation Table." Amounts are considered earned in fiscal year 2023 although they were not paid until 2024.

<sup>(2)</sup> Reflects the full grant date value of performance shares, restricted stock, restricted stock unit or stock option awards granted to each of our NEO's computed in accordance with ASC 718. Generally, the full grant date fair value is the amount we will expense in our financial statements over an award's vesting period as further described in Note 20 to our Annual Report on Form 10-K for the Fiscal Year ended December 31, 2023, filed with the SEC on February 13, 2024. The grant value of performance share awards are based on a Monte Carlo valuation of \$74.34 per target share as of the May 1, 2023 grant date for our bank peer group TSR awards (50% of total award), and \$81.95 per target share as of the May 1, 2023 grant date for our fintech peer group TSR awards (50% of total award). The grant value of restricted stock unit awards are based on a fair market value of \$51.25 per share of our common stock as of the May 1, 2023 grant date, which was the closing price of our common stock on the NASDAQ Global Select Market as of such date. The grant value of option awards are based on a Black-Scholes valuation of \$25.20 per option share for grants made on May 1, 2023, with an exercise price of \$51.25, which was the closing price of our common stock on the NASDAQ Global Select Market as of such date.

# **Outstanding Equity Awards at Fiscal Year-End for 2023**

The following table sets forth all unexercised stock options, and unvested restricted stock and restricted stock units awarded to our NEOs by the Company that were outstanding as of December 31, 2023.

		Optio	on Awards		Performance Unit Awards Stock Awa				Awards
Name (a) <sup>(13)</sup>	Options (#)	Number of Securities Underlying Unexercised Options (#) Unexercisable (c) (1)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)(d)	Exercise	Option Expiration Date(f)	Number of Shares or Units of Stock That Have Not Vested (#)(g)	or Units of Stock	Number of Shares or Units of Stock That Have Not Vested (#)(g) (1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(h) (2)
Aaron P. Graft	11,883	_	_	\$25.80	4/1/2027	_	_	_	_
	9,739	_	_	\$38.75	5/1/2028	_	_	_	_
	7,103	_	_	\$31.00	5/1/2029	_	_	_	_
	7,325	2,442	_	\$26.25	5/1/2030	_	_	_	_
	4,134	4,135	_	\$88.63	5/1/2031	_	_	_	_
	2,721	8,165	_	\$69.44	5/1/2032	_	_	_	_
	_	15,823	_	\$51.25	5/1/2033			_	_
	_	_	_	_	_	*	\$ 926,079	_	_
	_	_	_	_	_		\$1,414,376	_	_
	_	_	_	_	_	54,460(3)	\$4,366,602	824	
	_	_	_	_	_	_	_	1,650	\$ 66,068 \$ 132,297
	_	_	_		_	_	_	3,780	\$ 303,080
		_	_	_	_	_	_		
								7,780	\$ 623,800
W. Bradley Voss	427	_	_	\$15.87		_	_	_	_
	435	_	_	\$25.80	4/1/2027	_	_	_	_
	625		_	\$38.75	5/1/2028	_	_	_	_
	546	1,641	_	\$69.44	5/1/2032	_	_	_	_
	_	3,968	_	\$51.25	5/1/2033		_	_	_
	_	_	_	_	_	*	\$ 283,998	_	_
	_	_	_	_	_	13,658(5)	\$1,095,098	400	
	_	_	_	_	_	_	_	168	\$ 13,470
	_	_	_	_	_	_	_	575	\$ 46,104
	_	_	_	_	_	_	_	759	\$ 60,857
	_	_	_	_	_			1,951	\$ 156,431
Educard I Cob		2.000		ΦE4 ΩΕ	E/4/2022			.,001	Ţ .50, 151
Edward J. Schreyer	_	3,968	_	\$51.25	5/1/2033	12 650(5)	\$1,095,098	_	_
					_	13,036(0)	φ1,090,090 -	33,077	\$2,652,114
	_	_	_		_	_	_	8,100	\$ 649,458
	_	_	_	_		_		9,756	\$ 782,236
84-11	<b>5</b> 40	4000		<b>#</b> 00 4:	F/4/0000			0,700	Ψ 102,200
Melissa Forman-	546	1,641	_	\$69.44	5/1/2032	_	_	_	_
Barenblit	_	3,968	_	\$51.25	5/1/2033	2 540(4)		_	_
	_	_	_	_	_		\$ 283,998	_	_
	_	_	_	_	_	13,008(5)	\$1,095,098	1 522	
	_	_	_	_	_	_	_	1,533 759	\$ 122,916 \$ 60,857
	_	_	_	_	_	_	_	1,951	\$ 156,431
								1,551	ψ 130,431

		Optio	on Awards			Performance Ur	nit Awards	Stock Awards	
Name (a) <sup>(13)</sup>	Options (#)	Number of Securities Underlying Unexercised Options (#) Unexercisable (c) (1)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)(d)	Exercise	Option Expiration Date(f)	Number of Shares or Units of Stock That Have Not Vested (#)(g)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(h) (2)	Number of Shares or Units of Stock That Have Not Vested (#)(g) (1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(h) (2)
Gail Lehmann	4,382	_	_	\$25.80		_	_	_	_
	1,820	_	_	\$38.75	5/1/2028	_	_	· —	_
	2,966	_	_	\$31.00	5/1/2029	_		· —	_
	3,944	1,315	_	\$26.25	5/1/2030	_	_	· —	_
	954	954	_	\$88.63	5/1/2031	_	_	_	_
	583	1,749	_	\$69.44	5/1/2032	_	_	_	_
	_	2,976	_	\$51.25	5/1/2033	_	_	· _	_
	_	_	_	_	_	2,665(3)	\$213,680	_	_
	_	_	_	_	_	3,780(4)	\$303,080	_	_
	_	_	_	_	_	10,242(5)	\$821,204	_	_
	_	_	_	_	_	_	_	444	\$ 35,600
	_	_	_	_	_	_	_	381	\$ 30,549
	_	_	_	_	_	_	_	810	\$ 64,946
	_	_	_	_	_	_	_	1.463	\$117.303

- (1) Unless separately noted, stock options restricted stock and restricted stock unit awards vest at the rate of 25% per year from the date of award. Unvested or un-exercisable portions of awards reflect the unvested portion of awards issued between 2020 and 2023. Vesting of all such awards may be accelerated upon termination of employment for death or disability, or upon a qualifying termination of employment following a change of control (as defined in our 2014 Omnibus Incentive Plan).
- (2) The market values for the outstanding stock awards presented as of December 31, 2023, are based on the closing price of our Common Stock of \$80.18 per share on December 31, 2023.
- (3) Performance based restricted stock unit awards shown in row represent total stock return performance shares granted in 2021 as part of the Company's LTIP program. Shares represented and market value of such awards assume payout at maximum. A prorated portion of such award may vest upon death, disability, qualifying termination (after the first anniversary of the grant date) or retirement (after the first anniversary of the grant date) during the performance period, and would be earned and shares issued following completion of the performance period and determination of the Company's relative TSR. In addition, in the event of a change of control during the performance period, a portion of the award may be earned (and the resulting shares issued unless replaced with a time vested replacement award) based on relative TSR through the change in control. Vesting of any time vested replacement award may be accelerated in the event of a qualifying termination following such change in control (as defined in our 2014 Omnibus Incentive Plan).
- (4) Performance based restricted stock unit awards shown in row represent total stock return performance shares granted in 2022 as part of the Company's LTIP program. Shares represented and market value of such awards assume payout at maximum. A prorated portion of such award may vest upon death, disability qualifying termination (after the first anniversary of the grant date) or retirement (after the first anniversary of the grant date) during the performance period, and would be earned and shares issued following completion of the performance period and determination of the Company's relative TSR. In addition, in the event of a change of control during the performance period, a portion of the award may be earned (and the resulting shares issued unless replaced with a time vested replacement award) based on relative TSR through the change in control. Vesting of any time vested replacement award may be accelerated in the event of a qualifying termination following such change in control (as defined in our 2014 Omnibus Incentive Plan).
- (5) Performance based restricted stock unit awards shown in row represent total stock return performance shares granted in 2023 as part of the Company's LTIP program. Shares represented and market value of such awards assume payout at maximum. A prorated portion of such award may vest upon death, disability qualifying termination (after the first anniversary of the grant date) or retirement (after the first anniversary of the grant date) during the performance period, and would be earned and shares issued following completion of the performance period and determination of the Company's relative and absolute TSR. In addition, in the event of a change of control during the performance period, a portion of the award may be earned (and the resulting shares issued unless replaced with a time vested replacement award) based on relative and absolute TSR through the change in control. Vesting of any time vested replacement award may be accelerated in the event of a qualifying termination following such change in control (as defined in our 2014 Omnibus Incentive Plan).

The following information sets forth the stock awards vested and stock options exercised by the NEO's during the fiscal year ended December 31, 2023.

	Option .	Awards	Stock /	Awards
Name	Number of Shares Acquired on Exercise	Value Realized Upon Exercise (\$)	Number of Shares Acquired on Vesting	Value Realized on Vesting (\$)
Aaron P. Graft	_	\$ —	44,833	\$2,682,966(1)
W. Bradley Voss	_	\$ —	16,847	\$ 973,487(2)
Edward J. Schreyer	_	\$ —	19,239	\$ 985,999(3)
Melissa Forman-Barenblit	_	\$ —	12,553	\$ 670,861(4)
Gail Lehmann	_	\$ —	25,102	\$1,515,808(5)

- (1) Consists of 29.820 performance based restricted stock units (cumulative EPS) that vested and settled with a closing market price of \$64.17 on February 16, 2023, 11,530 performance based restricted stock units (relative TSR) that vested and settled with a closing market price of \$51.25 on May 1, 2023, and 3,483 restricted stock awards and units that vested upon the lapse of restrictions with a closing market price of \$51.25 on the May 1, 2023 vesting date.
- (2) Consists of 8,520 performance based restricted stock units (cumulative EPS) that vested and settled with a closing market price of \$64.17 on February 16, 2023, 4,742 performance based restricted stock units (relative TSR) that vested and settled with a closing market price of \$51.25 on May 1, 2023, and 3,585 restricted stock awards and units that vested upon the lapse of restrictions with a closing market price of \$51.25 on the May 1, 2023 vesting date.
- (3) Consists of 19,239 restricted stock awards and units that vested upon the lapse of restrictions with a closing market price of \$51.25 on the May 1, 2023 vesting date.
- (4) Consists of 2,130 performance based restricted stock units (cumulative EPS) that vested and settled with a closing market price of \$64.17 on February 16, 2023 and 10,423 restricted stock awards and units that vested upon the lapse of restrictions with a closing market price of \$51.25 on the May 1, 2023 vesting date.
- (5) Consists of 17,750 performance based restricted stock units (cumulative EPS) that vested and settled with a closing market price of \$64.17 on February 16, 2023, 6,209 performance based restricted stock units (relative TSR) that vested and settled with a closing market price of \$51.25 on May 1, 2023, and 1,143 restricted stock awards and units that vested upon the lapse of restrictions with a closing market price of \$51.25 on the May 1, 2023 vesting date.

# **Equity Compensation Plan Information**

The following table provides certain information with respect to all of our equity compensation plans in effect as of December 31, 2023.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted- average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)
Equity compensation plans approved by security holders	232,994	\$43.40	504,236
Equity compensation plans not approved by security holders	_	_	_
Total	232,994	\$43.40	504,236

# Potential Payments as a Result of Termination or Change in Control (CIC)

The table below describes the value of compensation and benefits payable to each NEO upon termination that would exceed the compensation or benefits generally available to salaried employees in each termination scenario. Benefits and payments are calculated assuming a December 31, 2023, employment termination date.

Name/Termination	n Scenario <sup>(5)</sup>	Severance (\$)	Stock Awards (\$) <sup>(3)</sup>	Stock Options (\$) <sup>(4)</sup>	Welfare Benefits (\$)	Total
Aaron P. Graft						
	Voluntary Resignation Termination for Cause Qualifying Termination (no change in control) (1) Qualifying Termination—Change in Control (1) Death Disability Retirement (2)	\$1,087,500 \$2,175,000 — —	\$1,608,901 \$7,832,302 \$3,706,273 \$3,706,273	\$2,500,419 \$2,500,419 \$2,500,419 —	\$37,675 \$75,350 — —	\$ 2,734,076 \$12,583,071 \$ 6,206,692 \$ 6,206,692
W. Bradley Voss						
	Voluntary Resignation Termination for Cause Qualifying Termination (no change in control) <sup>(1)</sup> Qualifying Termination—Change in Control <sup>(1)</sup> Death Disability Retirement <sup>(2)</sup>	\$ 400,000 \$ 800,000 — —	\$ 157,805 \$1,655,878 \$ 678,449 \$ 678,449	\$ 215,292 \$ 215,292 \$ 215,292 \$ -	\$19,865 \$39,730 — —	\$ 577,670 \$ 2,710,900 \$ 893,741 \$ 893,741
Edward J. Schrey	er					
	Voluntary Resignation Termination for Cause Qualifying Termination (no change in control) (1) Qualifying Termination—Change in Control (1) Death Disability Retirement (2)	\$ 500,000 \$1,000,000 — —	\$5,178,826 \$4,327,589 \$4,327,589	\$ 114,794 \$ 114,794 \$ 114,794 -	\$25,117 \$50,233 — —	\$ 525,117 \$ 6,343,853 \$ 4,442,383 \$ 4,442,383 \$ —
Melissa Forman-B	Barenblit					
	Voluntary Resignation Termination for Cause Qualifying Termination (no change in control) (1) Qualifying Termination—Change in Control (1) Death Disability Retirement (2)	\$ 400,000 \$ 800,000 — —	\$ 157,805 \$1,719,220 \$ 741,791 \$ 741,791	\$ 138,283 \$ 138,283 \$ 138,283	\$25,117 \$50,233 — —	\$ 582,922 \$ 2,707,736 \$ 880,074 \$ 880,074
Gail Lehman						
	Voluntary Resignation Termination for Cause Qualifying Termination (no change in control) (1) Qualifying Termination—Change in Control (1) Death Disability Retirement (2)	\$ 400,000 \$ 800,000 — —	\$ 358,321 \$1,586,302 \$ 789,524 \$ 789,524 \$ 606,719	\$ 854,323 \$ 854,323 \$ 854,323 \$ 854,323	\$13,644 \$18,192 — —	\$ 771,965 \$ 3,258,817 \$ 1,643,847 \$ 1,643,847 \$ 1,461,042

<sup>(1)</sup> A "Qualifying Termination" is a termination of employment by the Company other than for Cause, or a termination of employment by the executive for Good Reason, in each case as such terms are defined in the employment agreement for the applicable named executive officer. A termination of employment is considered a termination in connection with a Change in Control if such termination occurs within 24 months after a Change in Control (as such term is defined in the employment agreement for the applicable NEO).

<sup>(2)</sup> Retirement is defined as termination (other than for cause) after reaching age 65 or after reaching age 62 and completing at least five (5) years of employment. As of December 31, 2023, Ms. Lehmann is the only named executive eligible to retire in accordance with the Company's policy and the terms of its equity incentive compensation and benefit plans.

- (3) Unvested restricted stock or restricted stock unit awards vest in full upon a Qualifying Termination within 24 months of a change in control, death or disability. Our restricted stock or restricted stock unit awards permit continued vesting of unvested equity awards upon retirement assuming conditions are met as specified within the applicable award agreement. A prorated portion of unvested TSR performance awards may vest upon death, disability, Qualifying Termination or retirement during the performance period, and would be earned and shares issued following completion of the performance period and determination of the Company's relative TSR. Unvested TSR performance awards may be earned upon a change in control based on the Company's relative TSR immediately prior to the change in control (and the resulting shares issued unless replaced with a time vested replacement award) based on TSR through the change in control. Upon a Qualifying Termination within 24 months of a change in control, the time vested replacement award would vest in full. The calculations above assume the Company earns payout at stretch levels (modified by any applicable proration) for all outstanding TSR performance awards. Value of all stock awards were calculated assuming the closing price of our common stock on December 31, 2023 of \$80.18 per share.
- (4) Unvested stock options vest in full upon a Qualifying Termination within 24 months of a change in control, death or disability. Our option awards permit continued vesting of unvested equity awards upon retirement assuming conditions are met as specified within the applicable award agreement. For stock option awards, the value was calculated as the difference between the closing price of the Company stock on December 31, 2023 and the option exercise price.

# **Pay Versus Performance**

The following provides information regarding compensation actually paid to the Company's Chief Executive Officer and our other NEOs along with the cumulative total shareholder return of the Company and a peer group index, the Company's net income and fully-diluted earnings per share, which is the most important financial performance measure (that is not otherwise disclosed in the table) used by the Company to link compensation actually paid to the Company's NEOs, for 2023, to Company performance. Compensation actually paid, as determined under SEC requirements, does not reflect the actual amount of compensation earned by or paid to our executive officers during a covered year.

					Value of Init	ial Fixed \$10 Based On:			
Year	Summary Compensation Table Total for CEO (1)	Compensation Actually Paid to CEO	Average Summary Compensation Table total for Other NEOs (\$)	Average Compensation Actually Paid to Other NEOs (2) (\$)	Cumulative TSR (Company) (\$)	Cumulative TSR (Peer Group) (\$)	Measurement Period	Net Income (\$ in thousands)	Fully- Diluted Earnings Per Share (\$)
2023	\$3,260,635	\$ 6,465,372	\$1,217,370	\$ 2,215,890	\$210.89	\$ 95.12	4 years	\$ 41,081	\$1.61
2022	\$2,773,658	\$(3,002,778)	\$1,335,632	\$(1,976,371)	\$128.54	\$101.92	3 years	\$102,311	\$3.96
2021	\$2,444,169	\$ 8,422,937	\$ 742,621	\$ 3,220,220	\$313.20	\$124.84	2 years	\$112,974	\$4.35
2020	\$1,448,058	\$ 2,167,082	\$ 710,422	\$ 1,056,740	\$127.70	\$ 89.37	1 year	\$ 64,024	\$2.53

(1) Aaron P. Graft served as our President and Chief Executive Officer for each of the years presented in the table. Compensation actually paid to Mr. Graft for each the years presented in the table, as calculated in accordance with SEC regulations, was as follows:

	2023 (\$)	2022 (\$)	2021 (\$)	2020 (\$)
Total compensation in Summary Compensation Table	\$ 3,260,635	\$ 2,773,658	\$ 2,444,169	\$1,448,058
Minus: aggregate change in pension value	\$ —	\$	\$ —	_
Minus: stock awards reported in Summary Compensation Table	\$(2,013,401)	\$(1,548,900)	\$(1,231,952)	\$ (370,115)
Plus: fair value* at fiscal year-end of unvested stock awards granted during covered fiscal year	\$ 3,590,486	\$ 731,351	\$ 1,716,562	\$ 908,136
Plus/Minus: change in fair value* at fiscal year-end of unvested stock awards granted in any prior fiscal year	\$ 1,439,482	\$(2,833,766)	\$ 5,280,948	\$ 203,729
Plus/Minus: change in fair value at vesting date of stock awards granted in any prior fiscal year	\$ 188,170	\$(2,125,121)	\$ 213,210	\$ (22,726)
Minus: stock awards forfeited during covered fiscal year	_	_	\$ —	\$ —
Compensation actually paid	\$ 6,465,372	\$(3,002,778)	\$ 8,422,937	\$2,167,082

The equity awards included above include restricted stock awards, restricted stock unit awards, performance based restricted stock unit awards and non-qualified stock option awards granted from 2018 through 2023. The amounts are based on the fair value of the equity awards as of the applicable year end or vesting date as required by SEC rules. Measurement date equity fair values are calculated with assumptions derived on a basis consistent with those used for grant date fair value purposes. Restricted stock or restricted stock unit awards are valued based on the closing price of our common stock on the relevant measurement date. Performance restricted stock units are valued based on a Monte Carlo simulation as of the relevant measurement date consistent with ASC 718. Stock options are valued based on a Black-Scholes valuation as of the relevant measurement date consistent with ASC 718.

The other NEOs for each of the years presented in the table were as follows: for 2023, W. Bradley Voss, Edward J. Schreyer, Melissa Forman-Barenblit and Gail Lehmann; for 2022, W. Bradley Voss, Edward J. Schreyer, Gail Lehmann, Todd Ritterbusch and Geoffrey P. Brenner; for 2021: W. Bradley Voss, Gail Lehmann, Adam D. Nelson, Todd Ritterbusch and R. Bryce Fowler; for 2020: W. Bradley Voss, Gail Lehmann, Adam D. Nelson and Todd Ritterbusch. Compensation actually paid to such other NEOs for each the years presented in the table, as calculated in accordance with SEC regulations, was as follows:

	2023 (\$)	2022 (\$)	2021 (\$)	2020 (\$)
Total compensation in Summary Compensation Table	\$1,217,370	\$ 1,335,632	\$ 742,621	\$ 710,422
Minus: aggregate change in pension value	\$ —	\$ —	\$ —	_
Minus: stock awards reported in Summary Compensation Table	\$ (573,337)	\$ (507,859)	\$ (216,783)	\$ (185,346)
Plus: fair value* at fiscal year-end of unvested stock awards granted during covered fiscal year	\$1,000,546	\$ 195,655	\$ 325,645	\$ 454,772
Plus/Minus: change in fair value* at fiscal year-end of unvested stock awards granted in any prior fiscal year	\$ 528,707	\$(1,657,082)	\$2,284,988	\$ 88,231
Plus/Minus: change in fair value at vesting date of stock awards granted in any prior fiscal year	\$ 42,604	\$ (954,373)	\$ 83,749	\$ (11,339)
Minus: stock awards forfeited during covered fiscal year	\$ <u> </u>	\$ (388,344)	<u>\$</u>	<u>\$</u>
Compensation actually paid	\$2,215,890	\$(1,976,371)	\$3,220,220	\$1,056,740

See Note 1 above for information on the remeasurement of fair value of stock awards at fiscal year-end and vesting dates.

#### Financial Performance Measures

The following table lists the most important financial measures used by us to link compensation actually paid to our named executive officers for 2023 to Company Performance.

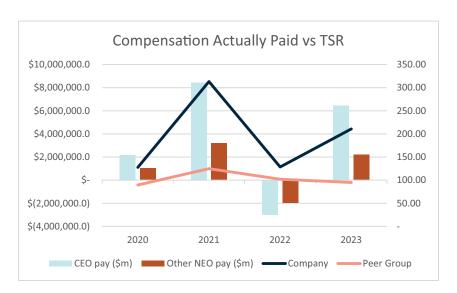
> Relative Total Shareholder Return Fully-Diluted Earnings Per Share Banking Segment Pre-Tax Net Income Payments Segment EBITDA Margin Percentage Factoring Segment Invoice Ageing

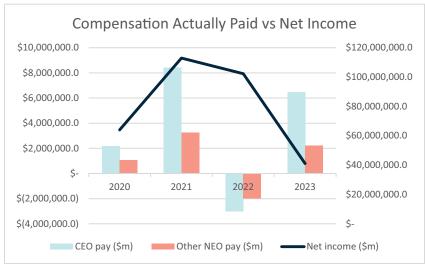
For an explanation as to how these financial performance measures were used to determine 2023 pay for our chief executive officer and other named executive officers, see "Compensation Discussion and Analysis – 2023 Executive Compensation Program and Pay Decisions" on page 24.

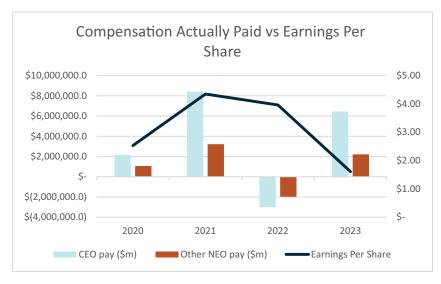
#### Relationship between Pay and Financial Performance

The charts below describe the relationship between compensation actually paid to our chief executive officer and other NEOs (as calculated above) and our financial and stock performance. Generally, compensation actually paid remains directionally aligned with our cumulative TSR. During 2023, we experienced pressure on net income and earnings per share due to macroeconomic conditions including the ongoing freight recession and elevated interest rate environment, which negatively impacted Net Income and Fully Diluted Earnings per Share. Nonetheless, our performance against key strategic initiatives during the year, as more fully discussed in "Compensation Discussion and Analysis" above, demonstrated significant and continued growth in key areas of our business and left us well positioned for future growth as macroeconomic conditions improve. We believe this to be reflected in our cumulative TSR (and the associated increase in the fair value of our equity based compensation over the course of the year), representing continued alignment in our executive compensation and the overall performance of the Company and returns to our stockholders.

Cumulative total shareholder return (TSR) assumes an initial investment of \$100 as of the market close on December 31, 2019 in our common stock and in the common stock of companies within our peer group. TSR for our common stock was 27.70% in 2020, 145.27% in 2021, (58.96)% in 2022, 64.07% in 2023, for a cumulative four-year TSR of 210.89%. A \$100 investment in our common stock on December 31, 2019 would be valued at \$210.89 as of December 31, 2023, which outperformed our peers. The peer group used for this purpose is the Nasdaq Bank Index.







# **CEO Pay Ratio**

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 402(u) of the SEC's Regulation S-K, we are providing the following information about the relationship of the annual total compensation of our employees and the annual total compensation of our CEO. The CEO to median employee pay ratio included in this disclosure is a reasonable estimate calculated in a manner consistent with Item 402(u) of Regulation S-K. Given the different methodologies that various public companies will use to determine an estimate of their pay ratio, the estimated ratio reported below should not be used as a basis for comparison between companies.

We identified the median employee from a list of all employees (full-time and part-time) employed as of December 31, 2023. We determined the median employee based on each employee's annual cash earnings (consisting of salaries, bonuses and commissions), and annualizing earnings for employees who were not employed for a full year in 2023. After determining the median employee, we calculated the CEO's and the median employee's 2023 total compensation in the same manner as the CEO's compensation provided in the summary compensation table. Based on the foregoing, the CEO's 2023 annual total compensation is \$3,260,635 and the median annual total compensation of all employees (except for the CEO) is \$67,833, resulting in a CEO pay ratio of approximately 48.1 to 1.

# **DIRECTOR COMPENSATION FOR FISCAL 2023**

# **2023 Director Compensation**

In connection with their service on our Board of Directors in 2023, we compensated our non-employee directors through a combination of stock awards and cash retainers related to their service or chairmanship on the board and each board committee. In addition, those of our directors who also served on the board or board committees of TBK Bank, SSB or its subsidiaries also received compensation for such service through a combination of stock awards and cash retainers. Director fees are approved by our Nominating and Corporate Governance Committee after a review process including consideration of competitive peer group benchmarking data provided by our independent consultant. Our director fees for 2023 are outlined in the table below.

	CHA	JR (\$)	MEMB	ER (\$)
Triumph Financial, Inc. Board and Committees	CASH	STOCK	CASH	STOCK
Board	\$50,000	\$ 90,000 (1)	\$35,000	\$ 70,000 (1)
Audit Committee	\$37,500	_	\$12,500	_
Compensation Committee	\$12,000	_	\$ 3,000	_
Nominating & Corporate Governance Committee	\$12,000	_	\$ 3,000	_
Risk and Compliance Committee	\$30,000	_	\$10,000	_
TBK Bank, SSB Board and Committees				
Board	\$15,000		\$10,000	
ALCO Committee	\$ 7,500	_	\$ 5,000	_
CRA	6,000	_	\$ 3,000	_
Executive Loan Committee	\$50,000	_	\$15,000	_
Triumph Financial Services LLC Board	\$ 7,500	\$ 15,000 (1)	\$ 7,500	\$ 15,000 (1)
Triumph Insurance Group, Inc. Board	\$ 2,500	\$ 5,000 (1)	\$ 2,500	\$ 5,000 (1)

<sup>(1)</sup> Target award value issued one half on February 1, 2023 and one half on July 1, 2023.

All stock awards were fully vested on the date of grant. All cash retainers (with the exception of cash fees for Triumph Financial Services/Triumph Insurance Group, which are paid in a single lump sum) are paid quarterly (i.e. one-fourth of the total annual retainer is paid to each director during each of our fiscal quarters).

The following table sets forth compensation paid, earned or awarded during 2023 to each of our directors. The table also includes compensation earned by each director that is attributable to such director's service on the Board of Directors or Committees of TBK Bank, SSB or its subsidiaries, as applicable.

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$) <sup>(1)</sup>	All Other Compensation (\$) (2)	Total Compensation (\$)
Charles A. Anderson	50,000	69,901	13,000	132,901
Harrison B. Barnes	38,000	69,901	13,000	120,901
Debra A. Bradford	57,500	69,901	15,000	142,401
Richard L. Davis	41,000	69,901	10,000	120,901
Davis Deadman	45,000	69,901	74,618	189,519
Laura K. Easley	68,000	89,719	20,000	177,719
Aaron P. Graft	_	_	_	_
Maribess L. Miller	59,500	69,901	10,000	139,401
Michael P. Rafferty	82,500	69,901	15,000	167,401
Carlos M. Sepulveda, Jr.	53,000	109,777	40,000	202,777
C. Todd Sparks	47,500	69,901	32,500	149,901

<sup>(1)</sup> The grant date fair value of each award is based on the number of shares granted and the NASDAQ closing price of our common stock on the date of grant.

<sup>(2)</sup> Reflects cash retainers received for service on the boards of directors and board committees of TBK Bank, SSB and its subsidiaries plus medical wellness reimbursements of \$3,000 to Mr. Anderson and \$3,618 to Mr. Deadman.

# SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires our directors and executive officers and any persons who own more than 10% of our Common Stock to file reports with the SEC with respect to their ownership of Common Stock. Directors, executive officers and persons owning more than 10% of our Common Stock are required to furnish us with copies of all Section 16(a) reports they file.

On May 8, 2023 and May 9, 2023, Director Davis Deadman purchased 1,500 and 750 Depository Shares representing a 1/40th interest in shares of our Series C Fixed Rate Non-Cumulative Perpetual Preferred Stock, respectively, in open-market transactions. Due to a miscommunication as to the timing of the settlement of such purchases, a Form 4 was not timely filed for such transactions. Such transactions were reported in a Form 4 filed on May 12, 2023.

Other than the foregoing, and based solely on our review of the copies of such reports received by us and any written representations from reporting persons that no other reports were required of those persons, we believe that during 2023 all such reports required to be filed by our directors and executive officers were filed in a timely manner under Section 16(a).

# CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

# Review and Approval of Transactions with Related Persons

Transactions by the Company or our subsidiaries with related parties are subject to a formal written policy, as well as regulatory requirements and restrictions. These requirements and restrictions include Sections 23A and 23B of the Federal Reserve Act (which govern certain transactions by our bank subsidiaries with their respective affiliates) and the Federal Reserve's Regulation O (which governs certain loans by our bank subsidiaries to their respective executive officers, directors and principal stockholders). We have adopted policies to comply with these regulatory requirements and restrictions.

In addition, our Board of Directors has adopted a written policy governing the approval of related party transactions that complies with all applicable requirements of the SEC and Nasdag concerning related party transactions. Related party transactions are transactions in which we are a participant, the amount involved exceeds \$120,000 and a related party has or will have a direct or indirect material interest. Related parties of the Company include directors (including nominees for election as directors), executive officers, 5% stockholders and the immediate family members of these persons. Our General Counsel, in consultation with management and outside counsel, as appropriate, will review potential related party transactions to determine if they are subject to the policy. If so, the transaction will be referred to the Nominating and Corporate Governance Committee for approval. In determining whether to approve a related party transaction, the Nominating and Corporate Governance Committee will consider, among other factors, the fairness of the proposed transaction, the direct or indirect nature of the related party's interest in the transaction, the appearance of improper conflicts of interest for any director or executive officer taking into account the size of the transaction and the financial position of the related party, whether the transaction would impair an outside director's independence, the acceptability of the transaction to our regulators and the potential violations of other corporate policies. Our Related Party Transactions Policy is available on our website at www.tfin.com, as an annex to our Corporate Governance Guidelines.

# **Jordan Graft Employment and Consulting Arrangements**

In March 2018, the Company hired Mr. (Jordan) Graft, brother of Chief Executive Officer Aaron Graft, to oversee the Company's development of blockchain and payments technologies, including its TriumphPay platform. Mr. (Jordan) Graft's compensation included a prorated base salary of \$425,000 for 2020, as well as participation in annual equity and cash incentive compensation programs commensurate with other senior executive leaders in charge of business units (with payments under such programs approved by our Compensation Committee).

In 2021, the Compensation Committee approved an equity award for Mr. (Jordan) Graft of 41,594 shares of time vested restricted common stock that would vest one-fourth on each of the first four anniversaries of the date of grant. This award was made pursuant a broader equity award program aimed at rewarding, incentivizing and retaining key members of the TriumphPay team. In 2020, the Compensation Committee approved an incentive bonus of \$580,000 for Mr. (Jordan Graft), to be paid 70% in cash and 30% in restricted stock.

During 2021, Mr. (Jordan) Graft became a consultant to the Company in the role of strategic advisor to TriumphPay. In connection therewith Mr. (Jordan) Graft ceased his employment relationship with the Company and has entered into a consulting agreement with the Company whereby Mr. Graft will provide services related to the Company's TriumphPay payments platform, including guiding product strategy, technical support for product development and interfaces to the platform, supporting the business development teams to include strategic partnerships as well as relationships with freight brokers and shippers, and providing strategic advice and support for TriumphPay's entry into the shipper market. The consulting agreement has an initial term ending December 31, 2025. Pursuant to the Consulting Agreement, Mr. (Jordan) Graft will be paid a consulting fee equal to 3,750 shares of Company common stock for each of the 2022-2025 fiscal years of the Company. Mr. (Jordan) Graft's consulting services will count as continued service to the Company for purposes of previously issued equity awards to Mr. Graft.

Mr. (Jordan) Graft's employment and consulting arrangements have been reviewed and approved by the Company's Compensation and Nominating and Corporate Governance Committees.

# Highway App, Inc. License Agreement

In April 2023, TBK Bank, SSB d/b/a TriumphPay entered into an agreement (the "Highway Agreement") with Highway App, Inc., a Delaware corporation ("Highway"), whereby TriumphPay would integrate with Highway's carrier onboarding service and license certain information to Highway for the limited purpose of allowing Highway to develop and market certain fraud mitigation services to mutual clients of Highway and TriumphPay. In connection therewith, TriumphPay shall be entitled to a portion of any fees generated by Highway for such services. Mr. (Jordan) Graft, brother of Chief Executive Officer Aaron Graft, is the founder and majority shareholder of Highway. The Highway Agreement and the related transactions thereunder were approved by the Company's Nominating and Corporate Governance Committee and were determined to be on terms no less favorable than could be obtained in an arms-length transaction, considering both Triumph's revenue share from the sale of the fraud mitigation services and the benefits such services could provide TriumphPay in attracting and retaining clients. Neither Aaron Graft nor any of the Company's other directors or executive officers have any investments in or other interests in Highway. During 2023, the Company earned \$97,436 in fees pursuant to the Highway Agreement.

# **HPI Corporate Services LLC Brokerage Engagements**

The Company has engaged HPI Corporate Services LLC to provide tenant advisory services in connection with certain real estate leasing transactions entered into by the Company and its subsidiaries, including the expansion and extension of our corporate headquarters office lease and the lease for the main office of Triumph Financial Services LLC, our factoring subsidiary. Richard Anderson, brother of Director Charles Anderson, is a minority investor in HPI Corporate Services LLC. The total amount of brokerage fees, net of commissions rebated to the Company per the terms of such brokerage arrangements, paid by the landlords for such transactions to HPI Corporate Services, LLC for our 2022 and 2021 fiscal year totaled \$100,832 and \$504,114, respectively. No such fees were paid to HPI Corporate Services LLC during our 2023 fiscal year. Our Nominating and Corporate Governance Committee approved (with Director Anderson abstaining) the engagement of HPI Corporate Services LLC for such transactions after considering, among other factors, the rates payable for such brokerage engagement compared to similar industry transactions and the expertise of HPI Corporate Services LLC in corporate real estate transactions.

# Loan, Banking and Other Employment Relationships

Certain of our officers, directors and 5% stockholders, as well as their immediate family members and affiliates, are customers of, or have or have had transactions with, our bank subsidiaries or the Company in the ordinary course of business. These transactions include deposits, loans, wealth management products and other financial services related transactions. Related party transactions are made in the ordinary course of business, on substantially the same terms, including interest rates and collateral (where applicable), as those prevailing at the time for comparable transactions with persons not related to us and do not involve more than normal risk of collectability or present other features unfavorable to us. We expect to continue to enter into transactions in the ordinary course of business on similar terms with our officers, directors and 5% stockholders, as well as their immediate family members and affiliates. No related party loans were categorized as nonaccrual, past due, restructured or potential problem loans as of the date of this proxy statement.

The son-in-law of Director Richard Davis worked as a commercial lender at the Company's wholly-owned banking subsidiary, TBK Bank, SSB, and received employment compensation in such role consistent with other similarly situated commercial lenders for the bank. During the 2021 and 2022 fiscal years of the Company, such compensation exceeded \$120,000 per year. Mr. Davis's son-in-law's employment with TBK Bank, SSB ceased in 2022.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The tables set forth below contain information regarding the amount and percent of shares of Common Stock that as of February 26, 2024 are deemed under the rules of the SEC to be "beneficially owned" by each member of our Board of Directors, by each nominee for election to our Board of Directors, by each of our executive officers, by all of our directors and executive officers as a group, and by any person or "group" (as that term is used in the Exchange Act) known to us to be a "beneficial owner" of more than 5% of the outstanding shares of Common Stock as of that date. The information concerning the beneficial ownership of our directors and officers is based solely on information provided by those individuals. Unless otherwise stated, the beneficial owner has sole voting and investment power over the listed Common Stock or shares such power with his or her spouse. As of February 26, 2024, there were 23,334,997 shares of Common Stock outstanding.

Unless otherwise noted, the address for each stockholder listed on the tables below is: c/o Triumph Financial, Inc., 12700 Park Central Drive, Suite 1700, Dallas, Texas 75251.

	As of February 26, 2024					
Name of Beneficial Owner Greater than 5% stockholders	Number of Shares of Common Stock	Percent of Class of Common Stock				
BlackRock, Inc. (1)	3,360,208	14.4%				
The Vanguard Group (2)	1,962,856	8.4%				
Luxor Capital Group (3)	1,214,703	5.2%				

- (1) Consists of 3,360,208 shares of Common Stock beneficially owned of record by clients of one or more investment advisers directly or indirectly owned by BlackRock, Inc. Based solely on information set forth in a Schedule 13G/A filed by such persons on January 23, 2024. The address of such persons is BlackRock, Inc., 55 East 52nd Street, New York, NY 10055.
- (2) Consists of 1,962,856 shares of Common Stock beneficially owned of record by clients of one or more investment advisers directly or indirectly owned by The Vanguard Group. Based solely on information set forth in a Schedule 13G filed by such persons on February 13, 2024. The address of such persons is The Vanguard Group, 100 Vanguard Blvd., Malvern, PA 19355.
- (3) Consists of 1,214,703 shares of Common Stock beneficially owned of record by Lugard Road Capital Master Funds, LP ("Lugard Master Fund"), Lugard Road Capital GP, LLC ("Lugard GP"), Luxor Capital Group, LP ("Luxor Capital Group"), Luxor Management, LLC ("Luxor Management"), Jonathan Greene ("Mr. Greene") and Christian Leone ("Mr. Leone"). Based solely on information set forth in a Schedule 13G/A filed by such persons on February 14, 2024. The principal business address of each of Luxor Capital Group, Luxor Management, Lugard GP, Mr. Greene and Mr. Leone is 7 Times Square, 47th Floor, New York, New York, 10036. The principal business address of Lugard Master Fund is c/o Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

Named Executive Officers and Directors	Shares of Common Stock Directly or Indirectly Owned	Stock	Shares of Common Stock Subject to Future Vesting Requirements	Stock Options of Common Stock Exercisable Within 60 Days	Total Shares of Common Stock Beneficially Owned	Percent of Shares of Common Stock	Depository Shares of Series C Preferred Stock (7)	Percentage of Depository Shares of Series C Preferred Stock
Carlos M. Sepulveda, Jr.	367,484	_	_	_	367,484	1.57%	12,798	0.89%
Aaron P. Graft	153,668(1)	_	14,035	42,905	210,608	*	_	_
Richard L. Davis	209,878(2)	_	_	_	209,878	*	20,000	1.39%
C. Todd Sparks	205,243(3)	_	_	_	205,243	*	_	_
Charles A. Anderson	129,190	_	_	_	129,190	*	_	_
Gail Lehmann	45,089	_	3,100	14,649	62,838	*	_	_
Edward J. Schreyer	5	_	50,934	_	50,939	*		
Adam D. Nelson	28,080	_	2,970	10,931	41,981	*	_	_
Michael P. Rafferty	36,469	_	_	_	36,469	*	8,000	0.56%
Harrison B. Barnes	25,242	_	_	_	25,242	*	_	_
W. Bradley Voss	17,251	_	3,453	2,033	22,737	*	_	_
Todd Ritterbusch	14,133	_	2,841	4,165	21,139	*	21,000	1.46%
Maribess L. Miller	19,385	_	_	_	19,385	*	_	_
Melissa Forman-Barenblit	7,464(4)	_	4,243	546	12,253	*	_	_
Laura K. Easley	8,426(5)	_	_	_	8,426	*	_	_
Davis Deadman	7,759	_	_	_	7,759	*	25,500	1.77%
Debra A. Bradford	7,545(6)	_	_	_	7,545	*	_	_
All directors and executive	officers, as	a group	(17 persons)		1,439,116	6.15%	87,298	4.85%

- \* Indicates less than 1%
- (1) Excludes 3,315 shares of Common Stock held by Mr. Graft's wife, Kimberly Graft through Goldman Sachs FBO Kimberly Graft Roth IRA. 141,139 shares of stock held by Mr. Graft have been pledged to JPMorgan Chase Bank, N.A. in connection with a personal loan facility entered into by Mr. Graft. As of the record date, such loan facility had a zero balance.
- (2) Includes (i) 74,079 shares indirectly owned as trustee of the Sheree Davis 2006 Family Trust, (ii) 74,079 shares indirectly owned, and (iii) 6,926 shares indirectly owned as trustee of the Rick and Sheree Davis Family Foundation, a 501c3 organization. Mr. Davis disclaims beneficial ownership of such shares except to the extent of his pecuniary interest therein.
- (3) Mr. Sparks exercises voting and dispositive control over an aggregate of 160,300 shares of Common Stock held by SBS Equity, LLC, The Sparks Foundations, Inc., a 501(c)3 organization, Sparco Market Fund and the C. Todd Sparks Family Limited Partnership. Mr. Sparks disclaims beneficial ownership of such shares, except to the extent of his pecuniary interest therein.
- (4) Excludes 295 shares of common stock held by Mrs. Forman-Barenblit's spouse.
- (5) Includes 1,895 shares beneficially owned by reporting person as trustee of the Easley Family Trust. Reporting person disclaims beneficial ownership of such shares except to the extent of her pecuniary interest therein.
- (6) Includes 1,840 shares beneficially owned by reporting person as trustee of the Bradford Living Trust. Reporting person disclaims beneficial ownership of such shares except to the extent of her pecuniary interest therein.
- (7) Each Depository Share represents a 1/40th interest in a share of the Company's 7.125% Series C Fixed Rate Non-Cumulative Perpetual Preferred Stock, par value \$0.01 per share. As of February 26, 2024, there were 1,800,000 Depository Shares outstanding.

# PROPOSAL 2: ADVISORY APPROVAL OF THE COMPANY'S EXECUTIVE COMPENSATION

With this Proposal 2, the Company's stockholders are being asked to provide advisory approval of the 2023 compensation of the Company's named executive officers, as it has been described in the "Executive Compensation" section of this Proxy Statement. This proposal, commonly known as a "say on pay" proposal, gives each stockholder the opportunity to endorse or not endorse the Company's executive pay program. This vote is not intended to address any specific item of compensation, but rather the overall compensation of the named executive officers and the philosophy, policies and practices described in this Proxy Statement. While this vote is advisory and not binding on the Company, it will provide the Company with information regarding investor sentiment about its executive compensation philosophy, policies and practices, which the Compensation Committee will be able to consider when determining executive compensation for the remainder of its 2024 fiscal year and beyond. While the say on pay vote is a formal means for soliciting stockholder feedback, the Company also welcomes the opportunity to engage with stockholders at any time.

In deciding how to vote on this Proposal, the Board encourages you to read the "Executive Compensation – Compensation Disclosure and Analysis" section of this Proxy Statement and the tabular and narrative disclosure which follows it. In those sections, we discuss each element of compensation, including base salaries, short-term incentives and long-term incentives. We also discuss our policies and other factors which affect the decisions of our Compensation Committee.

The Company believes that its executive compensation policies and procedures are competitive, focused on pay-for-performance principles, strongly aligned with the long-term interests of the Company's stockholders and designed to attract and retain the talent needed to drive stockholder value and help the Company meet or exceed its financial and performance targets. The Company also believes that the compensation of its named executive officers for 2023 reflected the Company's financial results for 2023. Accordingly, stockholders are being asked to vote on the following resolution to be presented at the Annual Meetina:

"RESOLVED, that the holders of the Common Stock hereby approve the compensation of the named executive officers as described in this Proxy Statement under the heading "Executive Compensation", including the Compensation Discussion and Analysis, the compensation tables and related footnotes."

The vote by the stockholders will be a non-binding, advisory vote, meaning that the voting results will not be binding on the Company, the Compensation Committee or the Board or overrule or affect any previous action or decision by the Compensation Committee or the Board or any compensation previously paid or awarded. However, the Compensation Committee and the Board will take the voting results into account when determining executive compensation matters in the future. Proxies will be voted for the approval of the named executive officers' compensation unless otherwise specified.



The Board recommends that you vote FOR the approval of the non-binding advisory resolution regarding the compensation of the named executive officers as set forth in this Proxy Statement

# PROPOSAL 3: RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# **Appointment of Independent Registered Public Accounting Firm**

The Audit Committee of the Board of Directors has appointed the accounting firm of Crowe LLP to serve as Triumph's independent registered public accounting firm for the fiscal year ending December 31, 2024. A proposal to ratify that appointment will be presented at the Annual Meeting. Representatives of Crowe LLP are expected to be present at the meeting. They will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate guestions from stockholders.

Stockholder ratification of the selection of Crowe LLP as our independent public accountants is not required by our Bylaws or other applicable legal requirement. However, the Board of Directors is submitting the selection of Crowe LLP to the stockholders for ratification as a matter of good corporate practice. If the stockholders fail to ratify the selection, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee at its discretion may direct the appointment of a different independent accounting firm at any time during the year if it determines that such a change would be in our best interests and our stockholders' best interests.

# **Audit and Non-Audit Fees**

For the fiscal years ended December 31, 2023 and 2022, Crowe LLP provided various audit and audit-related services to the Company. Set forth below are the aggregate fees billed for these services:

	2023	2022
Audit fees	\$1,491,500	\$1,368,300
Audit-related fees	22,500	21,700
Tax fees	<u> </u>	14,700
	\$1,514,000	\$1,404,700

Audit fees include aggregate fees billed for professional services rendered for the audit of the Company's annual financial statements, for the review of financial statements included in the Company's Quarterly Reports on Form 10-Q, for the issuance of comfort letters and SEC consents, and for the audit pursuant to Section 404 of the Sarbanes-Oxley Act of 2002.

Audit-related fees are fees for assurance and related services that are reasonably related to Crowe LLP's audits and are not reported under "audit fees", including, during 2023 and 2022, work performed in connection with employee benefit plan audits.

Tax fees for 2022 include \$14,700 for tax compliance, including the preparation, filing, and review of tax returns and no fees for tax consulting related to tax advice and tax planning. During the fiscal year ended December 31, 2022, the Company ceased using Crowe LLP's tax compliance and consulting services.

No fees were billed for professional services rendered for services or products other than those listed under the captions "Audit Fees", "Audit-Related Fees", and "Tax Fees" for 2023 and 2022.

# Policy on Audit Committee Pre-Approval of Audit and Non-Audit Services of Independent Auditor

The Audit Committee of the Board of Directors has implemented procedures to ensure that all audit, audit-related and permitted non-audit services provided to us are pre-approved by the Audit Committee. Any audit and non-audit services require specific pre-approval by the Audit Committee. The Audit Committee may delegate pre-approval authority to one or more of its members when expedition of services is necessary and this special pre-approval is reported out at the next meeting of the Audit Committee.

All of the audit-related services provided by Crowe LLP to us in 2023 were approved by the Audit Committee. The Audit Committee has determined that all non-audit services provided by Crowe LLP in 2023 were compatible with maintaining its independence in the conduct of its auditing functions.



The Board of Directors unanimously recommends a vote FOR the ratification of our appointment of Crowe LLP as our independent registered public accounting firm for the current fiscal year.

# REPORT OF THE AUDIT COMMITTEE

The Audit Committee oversees the Company's financial reporting process on behalf of the Board of Directors. The Company's management has the primary responsibility for the financial statements, for maintaining effective internal control over financial reporting, and for assessing the effectiveness of internal control over financial reporting. In fulfilling its oversight responsibilities, the Audit Committee reviewed and discussed the audited consolidated financial statements in the Annual Report with Company management, including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments and accounting estimates, and the clarity of disclosures in the financial statements. Also, the Audit Committee reviewed and discussed with management and the independent auditor the quarterly and annual earnings press releases and financial statements prior to their issuance.

The Audit Committee is governed by a charter. A copy of the charter is available on the Company's website at tfin.com/governance/governance-highlights. The Audit Committee held nine meetings during 2023. The Company's current Audit Committee Charter was last updated on October 24, 2023. The Audit Committee is comprised solely of independent directors as defined by NASDAQ listing standards and Rule 10A-3 of the Securities Exchange Act of 1934. Two of the four Audit Committee members are audit committee financial experts as defined by the SEC.

The meetings of the Audit Committee are designed to facilitate and encourage communication among the Audit Committee, the Company, the Company's internal auditors and the Company's independent auditor. The Audit Committee discussed with the Company's internal auditors and independent auditor the overall scope and plans for their respective audits. The Audit Committee meets with the internal auditors and the independent auditor, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal control, and the overall quality of the Company's financial reporting.

The Audit Committee recognizes the importance of maintaining the independence of the Company's Independent Auditor, both in fact and appearance. The Audit Committee evaluates the qualifications, performance and independence of the Company's Independent Auditor and its lead partner and makes a determination whether to re-engage the current Independent Auditor. In doing so, the Audit Committee considers the quality and efficiency of the services provided by the auditors, the auditors' capabilities and the auditors' technical expertise and knowledge of the Company's operations and industry. The Audit Committee participates in discussions and negotiations of audit and audit-related fees and approves all fees and services of the Independent Auditor. The Audit Committee has appointed Crowe LLP as the Company's Independent Auditor for 2024. Crowe LLP has been the Independent Auditor for the Company since 2012.

The members of the Audit Committee and the Board of Directors believe that, due to Crowe LLP's knowledge of the Company and of the industries in which the Company operates, it is in the best interests of the Company and its stockholders to continue retention of Crowe LLP to serve as the Company's Independent Auditor. The Audit Committee has overall responsibility for the appointment, compensation and oversight of the Independent Auditor. Although the Audit Committee has the sole authority to appoint the Independent Auditor, the Audit Committee will continue to recommend that the Board of Directors ask the stockholders, at the Annual Meeting, to ratify the appointment of the Independent Auditor.

The Audit Committee reviewed with the Independent Auditor, which is responsible for expressing an opinion on the conformity of the audited consolidated financial statements with U.S. generally accepted accounting principles, its judgments as to the quality, not just the acceptability, of the Company's accounting principles and such other matters as are required to be discussed with the Audit Committee by the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), including PCAOB Auditing Standard No. 16, Communications with Audit Committees, the rules of the SEC, and other applicable regulations. The Audit Committee also discussed with the Independent Auditor the critical audit

matter included in the Independent Auditor's 2023 report. In addition, the Audit Committee has discussed with the Independent Auditor the firm's independence from Company management and the Company, including the matters in the letter from the firm required by PCAOB Rule 3526, Communication with Audit Committees Concerning Independence, and considered the compatibility of non-audit services with the Independent Auditor's independence.

In reliance on the reviews and discussions referred to above, the Audit Committee recommended to the Board of Directors, and the Board of Directors has approved, that the audited consolidated financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, filed by the Company with the SEC.

# THE AUDIT COMMITTEE

Michael P. Rafferty. Chairman Maribess L. Miller C. Todd Sparks Debra Bradford

March 14, 2024

# STOCKHOLDER PROPOSALS

Stockholder proposals submitted pursuant to SEC Rule 14a-8 for inclusion in our 2025 proxy statement and acted upon at our 2025 Annual Meeting (the "2025 Annual Meeting") must be received by us at our executive offices at 12700 Park Central Drive, Suite 1700, Dallas, Texas 75251, Attention: Corporate Secretary, on or prior to November 14, 2024. If, however, the 2025 Annual Meeting takes place more than 30 days before or after April 23, 2025, then the deadline for stockholder proposals submitted pursuant to SEC Rule 14a-8 for inclusion in our 2024 proxy statement and acted upon at our 2025 Annual Meeting shall be a date that we determine to be a reasonable time before we begin to print and send our Proxy Materials. In this event, we will disclose this deadline in a public filing with the SEC.

Stockholder proposals submitted for consideration at the 2024 Annual Meeting but not submitted pursuant to SEC Rule 14a-8, including stockholder nominations for candidates for election as directors, generally must be delivered to the Secretary at our executive offices not later than 90 days nor earlier than 120 days before the first anniversary of the date of the 2024 Annual Meeting, or not later than 120 days nor earlier than 150 days before the first anniversary of the date of the 2024 Annual Meeting in the case of stockholder nominations for candidates for election as directors. As a result, any notice given by a stockholder pursuant to the provisions of our Bylaws (other than notice pursuant to SEC Rule 14a-8) must be received no earlier than December 25, 2024 and no later than January 24, 2025, or no earlier than November 25, 2024 and no later than December 25, 2024, in the case of stockholder nominations for candidates for election as directors. However, if the date of the 2025 Annual Meeting occurs more than 30 days before or more than 60 days after April 23, 2025, notice by the stockholder of a proposal must be delivered no later than the later of 70 days prior to the date of such annual meeting or the 7th day following the earlier of the date on which notice of the annual meeting is first mailed by or on behalf of the Company or the day on which we first make a public announcement of the date of the annual meeting. Stockholder proposals or nominations must include the specified information concerning the stockholder and the proposal or nominee as described in our Bylaws.

In addition to satisfying the foregoing requirements under our Bylaws, to comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than the Company's nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act no later than February 23, 2025. If, however, the 2025 Annual Meeting takes place more than 30 days before or after April 23, 2025, then notice must be provided by the later of 60 calendar days prior to the date of the annual meeting or the 10th calendar day following the day on which public announcement of the date of the annual meeting is first made by us.

# HOUSEHOLDING

The SEC has adopted rules that permit companies and intermediaries (such as banks and brokers) to satisfy the delivery requirement for proxy statements and annual reports with respect to two or more stockholders sharing the same address by delivering a single proxy statement and annual report addressed to all holders at that address. This process is commonly known as "householding." To conserve resources and reduce expenses, we consolidate materials under these rules when possible. Stockholders who participate in householding will receive separate proxy cards.

Because we are using the SEC's notice and access rule and are delivering proxy materials electronically, we will not household our proxy materials or notices to stockholders of record sharing an address. This means that stockholders of record who share an address will each be mailed a separate Notice of Internet Availability of Proxy Materials. However, certain brokerage firms, banks, or similar entities holding our Common Stock for their customers may household proxy materials or notices. Stockholders sharing an address whose shares of our Common Stock are held in street name should contact their broker if they now receive (i) multiple copies of our proxy materials or notices and wish to receive only one copy of these materials per household in the future, or (ii) a single copy of our proxy materials or notice and wish to receive separate copies of these materials in the future.

If at any time you would like to receive a paper copy of the annual report or proxy statement, please write to Investor Relations, Triumph Financial, Inc., 12700 Park Central Drive, Suite 1700, Dallas, Texas 75251.

By Order of the Board of Directors,

Aaron P. Graft

Clan Gut

President and Chief Executive Officer

# **ANNEX A GAAP Reconciliation of Non-GAAP Financial Measures**

We believe the non-GAAP financial measures included in this document provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that our non-GAAP financial measures have a number of limitations. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures:

(Dollars in thousands) Payments Segment	4Q23	3Q23	2Q23	1Q23	4Q22	3Q22	2Q22	1Q22	4Q21
Interest income	\$ 5,275	\$ 4,917	\$ 3,451	\$ 2,747	\$ 3,319	\$ 3,756	\$ 4,172	\$ 4,832	\$ 4,154
Intersegment interest allocations	1,951	1,334	1,880	1,542	311	(420)	(368)	(53)	(23)
Total interest expense	_	_	_	_	_	_	_	_	_
Net interest income (expense)	7,226	6,251	5,331	4,289	3,630	3,336	3,804	4,779	4,131
Credit loss expense (benefit)	5	14	41	_	(187)	235	(184)	354	(110)
Net interest income after credit loss expense	7,221	6,237	5,290	4,289	3,817	3,101	3,988	4,425	4,241
Noninterest income	5,444	4,817	4,119	3,707	3,551	3,518	10,309	3,242	3,209
Noninterest expense	14,783	14,556	16,939	15,417	17,169	14,066	17,663	14,333	13,376
Net intersegment noninterest income (expense)	(243)	(242)	97	265	_	_	_	_	_
Operating income (loss)	(2,361)	(3,744)	(7,433)	(7,156)	(9,801)	(7,447)	(3,366)	(6,666)	(5,926)
Interest expense						420	368	53	23
Depreciation and software amortization	694	358	368	193	178	120	103	108	58
Intangible amortization expense	1,703	1,703	1,729	1,548	1,451	1,450	1,477	1,490	1,490
EBITDA	36	(1,683)	(5,336)	(5,415)	(8,172)	(5,457)	(1,418)	(5,015)	(4,355)
Net gain on minority investment mark-to-market	_	_	_	_	_	_	(7,000)	_	_
Adjusted EBITDA	\$ 36	\$ (1,683)	\$ (5,336)	\$ (5,415)	\$ (8,172)	\$ (5,457)	\$ (8,418)	\$ (5,015)	\$ (4,355)
Interest Income	\$ 5,275	\$ 4,917	\$ 3,451	\$ 2,747	\$ 3,319	\$ 3,756	\$ 4,172	\$ 4,832	\$ 4,154
Intersegment interest income	1,951	1,334	1,880	1,542	311	_	_	_	_
Noninterest income	5,444	4,817	4,119	3,707	3,551	3,518	10,309	3,242	3,209
Intersegment noninterest income	267	268	267	265	_	_	_	_	_
Total revenue	12,937	11,336	9,717	8,261	7,181	7,274	14,481	8,074	7,363
Net gain on minority investment mark-to-market	_	_	_	_	_	_	(7,000)	_	_
Adjusted total revenue	\$12,937	\$11,336	\$ 9,717	\$ 8,261	\$ 7,181	\$ 7,274	\$ 7,481	\$ 8,074	\$ 7,363
EBITDA Margin	%	(15)%	(55)% ====	(66)% ====	(114)%	(75)%	(113)%	(62)%	(59)%



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